

Statement of Commissions Payable to Distributors - Platinum category for April 2017 - June 2017

Name of AMC: **HDFC Asset Management Company Limited**

Name of Mutual Fund: **HDFC Mutual Fund**



www.hdfcfund.com

B - 15 Cities: **Other than Mumbai (including Thane & Navi Mumbai), Delhi (including NCR), Bangalore, Kolkata, Chennai, Pune, Ahmedabad, Hyderabad, Baroda, Panjim, Jaipur, Lucknow, Surat, Kanpur and Chanaigarn**

Brokerage Rate applicable for Lumpsum & SIP Investments

Category	Scheme Name	Exit Load Period	Clawback Period	T15 & B15					B15		SIP/STP Incentive "@ Perpetual Trail	Lumpsum Incentive "# @ Perpetual Trail
				Trail paid in Advance (@ 1 yr (A))	Trail Yr1 - APM (p.a) (B)	Total (A+B) for T15 & B15	Trail Yr 2 & 3 (p.a)	Trail 4th yr onwards	Additional Payout – B-15 Cities #	Total B15 Payout in 1st Year#		
Equity Oriented Schemes	HDFC Capital Builder Fund	12 Months	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.25%	0.20%
	HDFC Core & Satellite Fund	12 Months	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.25%	0.20%
	HDFC Equity Fund	12 Months	N.A	-	1.00%	1.00%	1.00%	1.00%	1.50%	2.50%	0.25%	0.20%
	HDFC Equity Savings Fund	12 Months	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.25%	0.20%
	HDFC Growth Fund	12 Months	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.25%	0.20%
	HDFC Infrastructure Fund	12 Months	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.25%	0.20%
	HDFC Large Cap Fund	12 Months	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.25%	0.20%
	HDFC Mid Cap Opportunities Fund	12 Months	N.A	-	1.00%	1.00%	1.00%	1.00%	1.50%	2.50%	0.25%	0.20%
	HDFC Premier Multi Cap Fund	12 Months	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.25%	0.20%
Index	HDFC Small Cap Fund	12 Months	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.25%	0.20%
	HDFC Top 200 Fund	12 Months	N.A	-	1.00%	1.00%	1.00%	1.00%	1.50%	2.50%	0.25%	0.20%
	HDFC Index Fund – Nifty Plan	3 Months	N.A	-	0.15%	0.15%	0.15%	0.15%	-	0.15%	-	-
Balanced Equity Oriented Schemes	HDFC Index Fund – Sensex Plan	1 Month	N.A	-	0.15%	0.15%	0.15%	0.15%	-	0.15%	-	-
	HDFC Index Fund – Sensex Plus Plan	1 Month	N.A	-	0.75%	0.75%	0.20%	0.20%	-	0.75%	-	-
	HDFC Prudence Fund	12 Months	N.A	-	1.00%	1.00%	1.00%	1.00%	1.50%	2.50%	0.25%	0.20%
Balanced Debt Oriented Schemes	HDFC Balanced Fund	12 Months	N.A	-	1.00%	1.00%	1.00%	1.00%	1.50%	2.50%	0.25%	0.20%
	HDFC Childrens Gift Fund – Investment Plan (Equity)	3 Years	N.A	-	1.00%	1.00%	1.00%	1.00%	1.50%	2.50%	0.25%	0.20%
Arbitrage	HDFC Childrens Gift Fund – Investment Plan (Equity) Lock In \$	Refer SID	12 Months	0.25%	1.00%	1.25%	1.00%	1.00%	1.50%	2.75%	0.25%	0.20%
	HDFC Childrens Gift Fund- Savings Plan	3 Years	N.A	-	1.15%	1.15%	1.15%	1.00%	1.50%	2.65%	0.25%	0.20%
ELSS	HDFC Childrens Gift Fund -Savings Plan - Lock In \$	Refer SID	12 Months	0.25%	1.15%	1.40%	1.15%	1.00%	1.50%	2.90%	0.25%	0.20%
	HDFC Arbitrage Fund	1 Month	N.A	-	0.50%	0.50%	0.40%	0.40%	-	0.50%	-	-
Retirement Planning	HDFC Long Term Advantage Fund (Lock In)	3 Years	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.25%	0.20%
	HDFC Tax Saver Fund (Lock In)	3 Years	N.A	-	1.00%	1.00%	1.00%	1.00%	1.50%	2.50%	0.25%	0.20%
Hybrid – Debt Oriented	HDFC Retirement Savings Fund (All Plans)	5 Years lock-in	N.A	-	1.25%	1.25%	1.15%	1.15%	1.50%	2.75%	0.15%	0.10%
	HDFC Monthly Income Plan – Short Term Plan	12 Months	N.A	-	1.10%	1.10%	1.10%	1.10%	1.50%	2.60%	0.15%	0.10%
	HDFC Monthly Income Plan – Long Term Plan	12 Months	N.A	-	1.00%	1.00%	1.00%	1.00%	1.50%	2.50%	0.15%	0.10%
Income	HDFC Multiple Yield Fund - Plan 2005	15 Months	N.A	-	1.00%	1.00%	1.00%	1.00%	1.50%	2.50%	0.15%	0.10%
	HDFC High Interest Fund – Dynamic Plan	6 Months	N.A	-	0.75%	0.75%	0.75%	0.75%	0.50%	1.25%	-	-
Short Term	HDFC Income Fund	NIL	N.A	-	1.00%	1.00%	0.75%	0.75%	0.50%	1.50%	-	-
	HDFC Banking and PSU Debt Fund	NIL	N.A	-	0.40%	0.40%	0.30%	0.30%	-	0.40%	-	-
	HDFC Corporate Debt Opportunities Fund	36 Months	12 Months	0.25%	0.75%	1.00%	0.75%	0.75%	0.50%	1.50%	-	-
	HDFC Floating Rate Income Fund – Long Term Plan	3 Months	N.A	-	0.05%	0.05%	0.05%	0.05%	-	0.05%	-	-
	HDFC High Interest Fund – STP	NIL	N.A	-	0.75%	0.75%	0.60%	0.60%	-	0.75%	-	-
	HDFC Medium Term Opportunities Fund	NIL	N.A	-	0.10%	0.10%	0.10%	0.10%	-	0.10%	-	-
Gilt	HDFC Short Term Opportunities Fund	NIL	N.A	-	0.10%	0.10%	0.10%	0.10%	-	0.10%	-	-
	HDFC Short Term Plan	12 Months	N.A	-	0.75%	0.75%	0.75%	0.75%	0.50%	1.25%	-	-
Liquid	HDFC Gilt Fund – Short Term Plan	NIL	N.A	-	0.20%	0.20%	0.20%	0.15%	-	0.20%	-	-
	HDFC Gilt Fund – Long Term Plan	NIL	N.A	-	0.50%	0.50%	0.50%	0.30%	-	0.50%	-	-
	HDFC Cash Management Fund – Call Plan	NIL	N.A	-	0.10%	0.10%	0.10%	0.10%	-	0.10%	-	-
Ultra Short Term	HDFC Cash Management Fund – Savings Plan	NIL	N.A	-	0.10%	0.10%	0.10%	0.10%	-	0.10%	-	-
	HDFC Liquid Fund	NIL	N.A	-	0.05%	0.05%	0.05%	0.05%	-	0.05%	-	-
Multi Asset FOF	HDFC Cash Management Fund – Treasury Advantage Plan	NIL	N.A	-	0.60%	0.60%	0.60%	0.60%	-	0.60%	-	-
	HDFC Floating Rate Income Fund – Short Term Plan	NIL	N.A	-	0.10%	0.10%	0.10%	0.10%	-	0.10%	-	-
Gold FOF	HDFC Dynamic PE Ratio Fund of Funds	12 Months	12 Months	0.25%	0.75%	1.00%	0.50%	0.50%	-	1.00%	-	-
	HDFC Gold Fund	12 Months	N.A	-	0.75%	0.75%	0.40%	0.40%	-	0.75%	-	-

"@" For all instalments of SIPs/STPs registered between 1st April 2017 and 30th June 2017 (both days included).

"# @" Additional Perpetual Trail is for fresh mobilisation during the period 1st April 2017 and 30th June 2017 till asset last, excluding switches from equity oriented schemes (other than Arbitrage/ Index Funds)

APM - Annualised payable monthly - Subject to revision prospectively

\$ Lock-in is from the date of investment till the child attains age of 18 years or at the end of 3 years from date of investment, whichever is later

General Terms:

Brokerage Structures are subject to the terms of empanelment and applicable laws and regulations, including SEBI (Mutual Fund) Regulations, AMFI Regulations, laws relating to Service Tax, Income Tax, etc.

AMC reserves the right to change the brokerage/incentive without any prior intimation or notification at its sole discretion, and the Distributors shall not dispute the same. AMC shall not be responsible for any losses incurred due to changes in the brokerage/incentive structure

Any recovery/claw back/proportionate set off etc., of brokerage shall be at the sole discretion of the AMC, and the Distributors shall not dispute the same

Notes

Refer KIM for minimum application amount

In case of change in Broker/Distributor Code, Trail paid in advance shall be recovered/clawed back/set off proportionately from the future brokerage payments

T-15 means Mumbai (including Thane & Navi Mumbai), Delhi (including NCR), Bangalore, Kolkata, Chennai, Pune, Ahmedabad, Hyderabad, Vadodara, Panjim, Jaipur, Lucknow, Surat, Kanpur and Chandigarh

@In case the investment is redeemed within the exit load period, as applicable, the proportionate (i.e for the remaining period of exit load) of trail paid in advance/incentive, (if any) paid shall be recovered/clawed back/set off from the future brokerage payments, payments, at AMC's sole discretion

#In case the investment is redeemed within 12 months, the upfront (including additional upfront/trail payable in advance/incentive, if any) brokerage paid shall be recovered/clawed back/set off fully from the future brokerage payments, at AMC's sole discretion.

In respect of all purchases (including switch ins) w.e.f 1st January 2013 from Regular Plan (Distributor Plan) to Direct Plan in any scheme, all upfront commissions (including additional upfront/trail payable in advance/incentive, if any) paid shall be recovered/clawed back/set off fully/proportionately from future brokerage payments.

The classification of cities for T-15 as mentioned above is advised by AMFI and is subject to revision, if any.

The commission rates mentioned above shall be inclusive of Service Tax and other relevant statutory/regulatory levies as applicable.

You are advised to abide by the code of conduct and/or rules/regulations laid down by SEBI and AMFI.

Please refrain from offering brokerage to your sub-brokers, if any, at a rate higher than the brokerage as aforementioned.

The AMC reserves the right to suspend the brokerage payable to you, if brought to our notice that higher brokerage is offered to sub-brokers or you have violated the code of conduct and/or rules/regulations laid down by SEBI and AMFI

In accordance with the clause 4(d) of SEBI Circular No. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009, the distributors should disclose all the commissions (in the form of trail or any other mode) payable to them for the different competing schemes of various mutual funds from amongst which the scheme is being recommended to the investor. Distributors are advised to ensure compliance of the same.