

**For Edelweiss Asset Management Limited  
Empanelled Distributors only**

Date : 19-Apr-2017

ARN-30846 International Money Matters Private Limited

Dear Partner,

It gives us immense pleasure to share with you the remuneration structure for the quarter April 2017 to June 2017. We look forward to your support and continued patronage of our funds.

**Load and Brokerage Structure For 01-Apr-2017 to 30-Jun-2017**

Scheme Name	Exit Load	Upfront	Annualized*	LongTermTrail*
<b>Domestic Equity</b>				
Edelweiss Absolute Return Fund	Nil for 10% of Units Allotted, For remaining units 1% on or before 365 days , thereafter nil.	0.75	0.75	0.75
Edelweiss Arbitrage Fund	0.25% with 30 Days	0.18	0.60	0.60
Edelweiss Balanced Advantage Fund	1% with in 365 Days	0.00	1.65	1.65
Edelweiss Economic Resurgence Fund	1% with in 365 Days	0.00	1.65	1.65
Edelweiss ELSS Fund	NIL	0.00	1.50	1.50
Edelweiss Equity Opportunities Fund	1% with in 365 Days	0.00	1.65	1.65
Edelweiss Equity Savings Advantage Fund	Nil for 10% of Units Allotted, For remaining units 1% on or before 365 days , thereafter nil.	0.00	1.00	1.00
Edelweiss Mid and Small Cap Fund	1% with in 365 Days	0.00	1.65	1.65
Edelweiss Prudent Advantage Fund	Nil	0.50	0.50	0.50
Edelweiss Top 100 Fund	1% with in 365 Days	0.75	0.75	0.75
<b>Debt Fund</b>				
Edelweiss Banking and PSU Debt Fund	1% with in 365 Days	0.00	0.25	0.25
Edelweiss Bond Fund	NIL	0.25	0.75	0.75
Edelweiss Corporate Debt Opportunities Fund	NIL	0.00	0.50	0.50
Edelweiss Government Securities Fund	1% with in 365 Days	0.25	0.50	0.50
Edelweiss Short Term Income Fund	NIL	0.00	0.00	0.00

<b>International Equity</b>				
Edelweiss ASEAN Equity Offshore Fund	1% with in 365 Days	0.00	1.25	1.25
Edelweiss Emerging Markets Opportunities Equity Offshore Fund	1% with in 365 Days	0.00	1.25	1.25
Edelweiss Europe Dynamic Equity Offshore Fund	1% with in 365 Days	0.00	1.25	1.25
Edelweiss Greater China Equity Offshore Fund	1% with in 365 Days	0.00	1.25	1.25
Edelweiss US Value Equity Offshore fund	1% with in 365 Days	0.00	1.25	1.25
<b>Liquid Fund</b>				
Edelweiss Liquid Fund	NIL	0.00	0.10	0.10
Edelweiss Treasury Fund	NIL	0.00	0.00	0.00

**Looking forward to a long term mutually beneficial relationship with you.**

Thanking you.



**Mayur Jadhav**

**Investor and Distributor Services**

**Terms & Conditions:**

1. The brokerage/commission/remuneration indicated above is on a gross basis, and inclusive of applicable service tax and other statutory levies, from time to time. Service tax will be deducted from the rates indicated above, which is presently @ 14.00%
  2. a. Trail commission will be paid monthly. For Edelweiss Arbitrage Fund the first year trail brokerage starts from 04th month onwards.  
b. Brokerage for all equity schemes is a one time payment.  
**c. For all equity schemes brokerage is subject to clawback, please read the below conditions i & ii.**
    - i. Claw back of brokerage will for 365 days from the date of allotment and will be on pro-rata basis i.e. based on the no. of days the investor has stayed invested. For eg. If the brokerage paid is Rs.1125/- and if the investor stays invested in our schemes for 335 days for which the exit load is 365 days and redeems or switches out after 336th day, then the claw back amount of brokerage is Rs.  $92 \left( \frac{1125 * (365-335)}{365} \right)$ .
    - ii. For Edelweiss Arbitrage Fund the clawback period is 90 days from date of allotment
    - iii. In case of switches within equity schemes the brokerage would be clawed back from the source scheme and brokerage for the target scheme will be paid
  3. Edelweiss Asset Management Limited reserves the right to change the brokerage structure without any prior intimation.  
4. Please read the SAI, SID & Addendum of respective schemes carefully to confirm scheme details.  
5. The brokerage / commission / remuneration/incentive structure is subject to the terms and conditions mentioned in the Distributor's Agreement and / or the Empanelment Form, as may be amended from time to time including any regulatory modifications thereof.  
6. In accordance with the SEBI Circular dated June 30, 2009, the upfront brokerage/commission, if any would be paid by the investor directly to the distributor, based on his assessment of various factors including the services rendered by the distributor.  
7. Distributor will disclose to the Investor that no entry load will be charged for purchase /additional purchase/switch-in transactions, registration under Systematic Investment Plans/Systematic Transfer Plans of Edelweiss Mutual Fund.
  8. Distributor shall disclose to the Investor(s) all the brokerage / commission / remuneration / incentive (in the form of trail commission or any other mode) for the different competing Schemes from amongst which the Scheme of Edelweiss Mutual Fund is recommended to the Investor(s).
  9. Decision of AMC pertaining to brokerage calculation and other matters pertaining thereto shall be final & binding.
  10. On change of distributor (ARN Code) and on transfer of AUM from one distributor (ARN Code) to another distributor (ARN Code), the trail commission in respect of transferred assets will not be paid to old distributor (ARN holder) as well as to new distributor (ARN holder).
- "NOTE: As per the Know Your Distributor (KYD) norms introduced by AMFI, brokerage / commission will be paid only to such distributors who are KYD compliant. Payment of brokerage /commission will be withheld if any distributor does not comply with the KYD requirement and the same will be released only after the distributor complies with the KYD requirement.**
- Please visit our website [www.edelweissmf.com](http://www.edelweissmf.com) or AMFI's website [www.amfiindia.com](http://www.amfiindia.com) for further details.**