

| Brokerage Structure for Schemes of HSBC Mutual Fund (Appli  |   |           |
|---|---|-----------|
| Details   | Scheme name   | Exit load |
| Equity Funds  | HSBC Large Cap Equity Fund(HEF)                         | 1.00      |
|   | HSBC Multi Cap Equity Fund(HIOF)                        | 1.00      |
|   | HSBC Small Cap Equity Fund(HMEF)                        | 1.00      |
|   | HSBC Equity Hybrid Fund(HEHF)                           | 1.00      |
|   | HSBC Large and Mid Cap Equity Fund(HLMEF)               | 1.00      |
|   | HSBC Infrastructure Equity Fund(HAIF)                   | 1.00      |
|   | HSBC Tax Saver Equity Fund(HTSEF)                       | 0.00      |
|   | HSBC Global Emerging Markets Fund(HEMF)                 | 1.00      |
|   | HSBC Brazil Fund(HBF)                                   | 1.00      |
|   | HSBC Asia Pacific (Ex Japan) Dividend Yield Fund(HAPDF) | 1.00      |
|   | HSBC Global Consumer Opportunities Fund(HGCOF)          | 1.00      |
|   | HSBC Managed Solutions India Growth Fund(HMSGF)         | 1.00      |
|   | HSBC Managed Solutions India Moderate Fund(HMSMF)       | 1.00      |
|   | HSBC Managed Solutions India Conservative Fund(HMSCF)   | 1.00      |
| Monthly Income Plan   | HSBC Regular Savings Fund(HMIPS)                        | 1.00      |
| Debt & Liquid Funds   | HSBC Flexi Debt Fund(HFDF)                              | 0.00      |
|   | HSBC Debt Fund(HIFIP)                                   | 0.00      |
|   | HSBC Short Duration Fund(HIFST)                         | 0.00      |
|   | HSBC Low Duration Fund(HLPF)                            | 0.00      |
|   | HSBC Cash Fund (HCF)                                    | 0.00      |
| <p>1.All annualized brokerage indicated above is on a gross basis and is inclusive of statutory levies and by MF would be subject to fulfilment of T&amp;C as per the empanelment form and would be net off any required to issue a tax invoice for such payment amount.</p> <p>2.The Advance Trail indicated will be recovered (clawed back) on a Proportionate basis* depending in the fund. Number of days will be calculated from the date of investment to the date of redemption one year from the date of investment.</p> <p>*Proportionate Basis = (Number of days in the year less Number of days for which the investment was held) / 365</p> <p>3.For Additional Y1 Trail (for B30 only), full clawback will be applicable if the investment is redeemed one year from the date of investment.</p> <p>4.Any applicable clawback is required to be settled between the distributor and the AMC within 30 days of redemption.</p> <p>5. Additional Y1 Trail (for B30 only) will be applicable only to retail investors as defined by SEBI vide SEBI/HO/IMD/DF2/CIR/2018/100. The amount will be paid as trail only on investment amount. Further as per SEBI circular SEBI/HO/IMD/DF2/CIR/2018/100 amount upto Rs 2,00,000/- per transaction, by individual investors shall be considered as inflows from retail investors.</p> <p>6.Brokerage pertaining to SIP/STP registrations from 01-April-2015 will be computed basis the registration done prior to 01 April-2015 will be continued with trade date logic.</p> <p>7.Transaction charges will be applied on the investment amount, if you have Opted-in.</p> <p>8. Please refer to scheme information documents and addendum thereto for details of exit loads charged.</p> |   |           |

9. The distributors shall adhere to all applicable SEBI Regulations/ circulars on the Code of Conduct for distributors and ensure that no rebate is given to investors in any form and there is no splitting of a payment on account of non-adherence to regulatory guidelines, mis-selling and non-adherence to c

10. In case if the brokerage payout mechanism is through physical mode i.e. warrants, then a threshold only after reaching the threshold value.

11. The guidelines, directions, circulars and regulations of SEBI/ AMFI pertaining to brokerage payment mentioned brokerage structure. The above brokerage structure is based on the present expense ratio and entail a change in the above brokerage structure.

12. In terms of SEBI / AMFI circulars / guidelines, the distributors shall submit all account opening at Attorney, Account Opening Form, etc. in respect of investors /transactions to the mutual fund. Payment completion status.

13. HSBC Asset Management (India) Private Limited (AMC) reserves the right to change the applicable notification, in cases of regulatory changes or change in industry practices in respect to payment of AMC may deem fit.

***HSBC Asset Management (India) Private Limited reserves the right to change the above structure shall be centrally communicated to you through an email from our CAMS Brokerage Team (f***

| cable from 01 APR 2019 - 30 JUN 2019)  |                                     |   |  |
|--|-------------------------------------|---|--|
| Annualized Trail Brokerage   |                                     |   |  |
| Additional Y1 Trail (B30 ONLY)   | 1st Year Trail Percentage (T30/B30) | Trail Percentage for 2nd & 3rd Year (T30/B30) | Trail Percentage from 4th Year Onwards (T30/B30) |
| 1.50   | 1.00                                | 1.00  | 1.00   |
| 1.50   | 1.00                                | 1.00  | 1.00   |
| 1.50   | 1.00                                | 1.00  | 1.00   |
| 1.50   | 1.25                                | 1.25  | 1.25   |
| 1.50   | 1.25                                | 1.25  | 1.25   |
| 1.50   | 1.00                                | 1.00  | 1.00   |
| 1.50   | 1.00                                | 1.00  | 1.00   |
| 1.50   | 0.30                                | 0.30  | 0.30   |
| 1.50   | 0.30                                | 0.30  | 0.30   |
| 1.50   | 0.30                                | 0.30  | 0.30   |
| 1.50   | 0.30                                | 0.30  | 0.30   |
| 0.00   | 0.10                                | 0.10  | 0.10   |
| 0.00   | 0.10                                | 0.10  | 0.10   |
| 0.00   | 0.10                                | 0.10  | 0.10   |
|  |                                     |   |  |
| 1.50   | 0.90                                | 0.90  | 0.90   |
|  |                                     |   |  |
| 0.00   | 0.70                                | 0.70  | 0.70   |
| 0.00   | 0.70                                | 0.70  | 0.70   |
| 0.00   | 0.50                                | 0.50  | 0.50   |
| 0.00   | 0.40                                | 0.40  | 0.40   |
| 0.00   | 0.04                                | 0.04  | 0.04   |
|  |                                     |   |  |
| <p>nd taxes. The same will be paid on a monthly basis. The payment made<br/> clawback, adjustments, refunds, etc. A GST registered distributor is</p>  |                                     |   |  |
| <p>g upon the number of days for which the investment has stayed invested<br/> d/switch out to any other scheme or Direct Plan before the completion of</p> <p>was held) / Number of days in the year.</p> <p>d/switch out to any other scheme or Direct Plan before the completion of</p> |                                     |   |  |
| <p>days or upon demand by the AMC, whichever is earlier.</p>   |                                     |   |  |
| <p>e its circular dated 22nd Oct 2018 (as amended from time to time) and<br/> /P/2019/42 dated March 25 2019, it has been decided that inflows of<br/> om “retail investor”</p>  |                                     |   |  |
| <p>stration date for the applicable schemes. Any SIP / STP registrations</p>   |                                     |   |  |
|  |                                     |   |  |
| <p>arged in schemes.</p>   |                                     |   |  |

st and other guidelines issued by AMFI from time to time for mutual fund applications for any benefit. AMC reserves the right to withhold the code of conduct, or any other reason that AMC may deem fit.

old limit of Rs.500 will apply and the brokerage payout will be released

ment to distributors will also be applicable for payment of the above ratios allowed by SEBI and any change in the expense ratio by SEBI will

nd transaction documentation, including Know Your Client, Power of attorney of commission shall be made depending on the documentation

able Brokerage Rates as it may deem fit without any prior intimation or brokerage on mutual funds or due to any other circumstances which the

**cture as may deem necessary. Any changes to the above rates  
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