



Annexure

IFA/RD- Additional Distributor Remuneration Structure- Equity Funds Period of Applicability: January 1 to March 31, 2016

Upfront Incentive - Equity Funds		Franklin India Balanced Fund
Gross Sales Slab	Upfront Incentive (Gross Sales + Switches \$)	Additional Upfront over Column A
	Column A	Column B
Rs.2.00 lacs to less than Rs.10 Lacs	0.10%	0.10% additional on minimum Gross Sales of Rs.10 lacs & above
Rs.10 lacs to less than Rs.30 lacs	0.20%	
Rs.30 lacs to less than Rs.1.00 Cr.	0.30%	
Rs.1.00 Cr. to less than 2.00 Cr.	0.40%	
Rs.2.00 Cr. & above	0.50%	

Eligible Equity Funds	
Franklin India Bluechip Fund (FIBCF)	Franklin India Flexicap Fund (FIFCF)
Franklin India Prima Plus (FIPP)	Franklin India High Growth Companies Fund (FIHGCF)
Franklin India Prima Fund (FIPF)	Franklin Build India Fund (FBIF)
Franklin India Smaller Companies Fund (FISCF)	Franklin India Balanced Fund (FIBF)
Franklin Infotech Fund (FIF)	Franklin India Opportunities Fund (FIOF)
Franklin India Taxshield (FIT)	

Notes:

- 1) All the Terms and Conditions outlined in the IFA Load and Brokerage Structure will be applicable for the above additional remuneration structure.

2) Example: Franklin India Balanced Fund – Incentive calculation.

Campaign Eligible Funds Gross Sales	Incentive Rate Applicable for Franklin India Balanced Fund
Rs. 9 lacs in campaign funds & balanced fund	0.10%
Rs.11 lacs in campaign funds including balanced Fund	0.20%
Rs.15 lacs only in Franklin India Balanced Fund	0.30%
Rs.9 lacs in campaign funds & 11 lacs in Balanced Fund	0.30%
Rs.25 lacs in campaign funds & Rs.20 lacs in Balanced Fund	0.40%

The Additional Upfront remuneration structure outlined above in abbreviated funds i.e.FIBCF, FIPP, FIPF, FISCF, FIFCF, FIHGCF, FBIF, FIF,FIBF,FIOF **will not be paid on switches** from any of the campaign eligible funds as well as Franklin India Dynamic PE Fund of Fund, Templeton India Growth Fund, Templeton India Equity Income Fund, Franklin India European Growth Fund, Franklin India US Opportunities Fund ,Franklin India Multi Asset Solution Fund, **if they have not completed three years from the date of the initial investment in these funds.**

- 3) The Additional remuneration structure paid to a distributor on eligible funds will be recovered fully from the Distributor, if the money for which such upfront brokerage was paid is redeemed / switched out to any other scheme or the Direct Plans before the completion of exit load of that particular scheme or (as applicable)
- 4) The Additional Upfront Brokerage payable under this structure will be paid in the month of May 2016 along with the brokerage payable for the month of April 2016.
- 5) The campaign structure is all inclusive i.e. inclusive of any cess, charges, taxes, etc. that may be applicable to the Distributor and eligible for all the statutory deductions, including Income Tax, Service Tax, etc.
- 6) The Distribution Remuneration Structure (Distribution commission) mentioned in this document comprises of 1) commission payable to the distributor and (2) service tax payable thereon by the AMC/Fund under reverse charge mechanism.
- 7) The AMC/Trustee/Fund reserves the right to deduct appropriate statutory deductions.”