



FRANKLIN TEMPLETON INVESTMENTS

Franklin Templeton SIP & Family Solutions Campaign January 1, 2016 To March 31, 2016

Get your Clients to invest in any of our select 18 Funds through a Systematic Investment Plan or a Systematic Transfer Plan and benefit from attractive additional Upfront Brokerage payout under the **“Franklin Templeton SIP & Family Solutions Campaign”**.

A. Period of Campaign: The Campaign will run from January 1, 2016 to March 31, 2016.

B. Eligibility: IFAs and Regional Distributors registered with Franklin Templeton as on January 1, 2016 are eligible to participate in the Campaign.

C. Incentive Amount payable for the Campaign: The SIP / STP Incentive amount payable for the SIP Installment Tenure Incentive Mode of Incentive Payout

Particulars	Minimum Installment Rs.	Minimum SIP/FS Tenure	Rate of Incentive	Incentive Payable
SIP Perpetual	2000	* Perpetual or 31/12/2099	0.35%	Monthly
SIP Regular	2000	36 months	0.25%	Monthly
Family Solution SIPs	2000	FS Goal Tenure- 36 months	0.35%	Monthly

*** Perpetual SIPs -**

SIP would be considered as a perpetual in case of SIP End date and Frequency is not mentioned by the investor. The default end date for a Perpetual SIP is December 31, 2099.

D. Applicable Funds for the SIP/STP campaign: **Name of the Fund**

1	Franklin Asian Equity Fund (FAEF)	10	Templeton India Growth Fund (TIGF)
2	Franklin Build India Fund (FBIF)	11	Franklin India Taxshield (FIT)
3	Franklin India Bluechip Fund (FIBCF)	12	Franklin India Smaller Companies Fund (FISCF)
4	Franklin India Flexi Cap Fund (FIFCF)	13	Franklin Infotech Fund (FIF)
5	Franklin India High Growth Companies Fund FIHGCF)	14	Franklin India Balanced Fund (FTIBF)
6	Franklin India Opportunities Fund (FIOF)	15	Franklin India Pension Plan (FIPEP)
7	Franklin India Prima Fund (FIPF)	16	FT India Dynamic PE Ratio Fund of Funds (FTDPEF)
8	Franklin India Prima Plus (FIPP)	17	FIF Franklin US Opportunities Fund (FIF-FUSOF)
9	Templeton India Equity Income Fund (TIEIF)	18	FIF-Franklin European Growth Fund (FIF-FEGF)

E. Terms and Conditions:

All new SIP/STP/ SIPs through Family Solutions applications and SIP/STP renewals received during the campaign period will be eligible for the incentive under the following terms and conditions:

1. Eligibility of SIP / STP installments:

1.1 The SIP / STP/ Family Solutions Campaign is applicable for all the eligible funds outlined in the Table in Section D above.

1.2 The campaign will be applicable for all eligible SIPs / STPs for all frequencies – Weekly, Monthly and Quarterly.

1.3 All SIPs registered through ECS/Auto Debit/NACH will be applicable for the campaign.

1.4 In order to meet the eligibility criteria of the minimum SIP /STP installment of Rs. 2000/-, the installment size should be for a minimum of Rs. 500/- (Rupees Five Hundred only) in case of a Weekly SIP / STP; Rs. 2000/- (Rupees Two thousand only) for a Monthly SIP / STP or Rs. 3,000/- (Rupees Three thousand only) for a Quarterly SIP / STP.

1.5 The SIP / STP Campaign is applicable for all the eligible funds outlined in the Table in Section D above.

1.6 The Campaign will be applicable for all eligible SIPs / STPs:

1.7 In order to meet the eligibility criteria of the minimum SIP / The SIP / STP-in has to be into any of the Funds listed in Para D above only. The STP-out can be only from any Franklin Templeton Fixed Income Funds (including Short-term /Money Market Funds/ MIPs); however, the STP out cannot be from any of the Equity or Balanced Funds or Fund of Funds (a complete list of eligible funds for STP-out is included as Annexure – I to this document).

1.8 The campaign will not be applicable for Dividend Transfer Plans.

1.9 The incentive under the campaign will also be paid on all eligible SIPs / STPs expiring and renewed during the Campaign period.

1.10 Any SIP / STP registered in the eligible schemes through the Family Solutions route during the campaign period will also be eligible for the Campaign Incentive payout. In such case, multiple SIPs registered under the same Family Solutions Folio will be considered as an individual SIP and treated in the manner as outlined in Section C for the payouts. E.g. If an investor registers three goals in Family Solutions and then invests through three SIPs in each of the goal, then these will be considered as 9 SIPs, and each treated separately for the Incentive payable. The campaign payout will be made on all new SIPs / STPs started in a new or an existing Family Solutions Folio during the campaign period.

2 Recovery Provision: The 'Recovery Provision' will be the recovery of the incentive amount that has been paid to the distributor in case the SIP / STP is terminated before the completion of the originally contracted tenure. The operational guidelines for the Recovery provision are as follows:

2.1 Termination of SIP/STP by Investor Instructions: The incentive paid to the distributor under the Campaign will be recovered back in the following manner in case the investor terminates his SIP / STP through formal instructions:

a) In case a SIP / STP in Para C is terminated by the Investor for any reason before completion of 36 months, then the entire incentive paid on such SIP / STP will be recovered from the future brokerages payable to the Distributor.

2.2 Dishonor of Cheque / ECS or Direct Debit Instruction Failure: The Incentive paid to the Distributor under the Campaign will be recovered back in the following manner in case of Dishonor of Cheques / ECS or Direct Debit Instruction Failure either for a technical reason or for lack of funds in the Investors' account:

a) In case of a failure of consecutive three installments: It will consider as a deemed Termination by the Investor, and the recovery will be effected in the manner outlined in Section 2.1 above.

b) In case of an intermittent failure which is not consecutive in nature as outlined in Point 2.2 (a) above: In this case, recovery for all failed installments will be made in the succeeding month for the amount payable for the failed installment. This is applicable only to such SIPs where the Upfront Amount has been paid for all eligible installments (refer Para C)

2.3 In case SIP/STP installment amount is redeemed/switched-out or switched to Direct Plan before the completion of the exit load of the SIP/STP scheme, the SIP incentive paid on such installment/s will be recovered from the future brokerages payable to the distributor.

3. Cancellation / De-registration of SIP/STP: Any SIP registered with Franklin Templeton is cancelled if there are 6 continuous failures (ECS / Direct Debit failure or Cheque Dishonor). The SIP is cancelled in the first instance only if the failure is for the reason 'Account Closed', i.e. the Bank Account from where the ECS / Direct Debit Instruction is registered or the cheque is issued is closed. The conditions outlined in Para 2 will supersede this condition for the purpose of recovery. This para only deals with the official cancellation / de-registration process of the SIP/STP by Franklin Templeton.

4. The recovery will be carried forward to the subsequent brokerage payments in case there is a deficiency in the amount available for the brokerage payable in any month.

5. General Terms and Conditions:

5.1 The MIS computation by Franklin Templeton's Transfer Agency will be considered to be final for the purpose of the incentive computation,

5.2 The incentive payable for the SIP/STP Campaign will be over and above the regular brokerage rates applicable to the distributor according to the brokerage slab that the distributor falls in,

5.3 No "Special Payout Campaign" (under any name) for special incentive structure applicable or any Additional Upfront Brokerage payouts announced at a later date on the eligible funds during the tenure of this Campaign (January 2016 to March' 2016) will be payable on all eligible SIPs/STPs under this SIP/STP Campaign.

5.4 No incentives under this campaign will be paid to any existing SIP / STPs that are freshly tagged under a new Family Solutions Folio.

5.5 No incentive under this campaign will be payable on the existing SIP / STP throughput registered with Franklin Templeton.

5.6 Please do let us know in writing if you are not in agreement with the above terms and conditions within 30 days from the date of this communication, subsequent to which the terms and conditions would be deemed to be accepted by you.

6. Statutory / AMFI Driven Regulations:

6.1 The commission / incentive structure communicated by the AMC from time to time is all inclusive i.e. inclusive of any cess, charges, taxes etc or as stated in Point "D(1) of the "Distributor Remuneration Structure".

6.2 The rules and regulations of SEBI/AMFI pertaining to brokerage payment to distributors will also be applicable for payment of the above mentioned incentive structure.

6.3 The above incentive structure is based on the present expense ratio allowed by SEBI. Any change by SEBI in the expense ratio will entail a change in the above incentive structure.

6.4 In case any assets under your ARN Code are transferred to another distributor at the request of the investor, you shall not be entitled to receive any trail commission on such assets. Further, the payments of trail commission on assets that are transferred from another distributor to your ARN Code shall be subject to us receiving a 'Clearance Certificate' from the previous distributor. Please contact your Franklin Templeton Relationship Manager for further details.

6.5 The distributors shall adhere to SEBI circulars dated June 26, 2002 and August 27, 2009 on Code of Conduct and SEBI Regulations and ensure that no rebate is given to investors in any form.

6.6 As per the guidelines issued by SEBI (SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009) the upfront commission will be paid by the investor directly to his distributor/Advisor based on his assessment of various factors including the service rendered by the distributor/advisor. Further, the distributor/advisor is required to disclose to customers all the commissions (in the form of trail commission or any other mode) received by him for different competing schemes of various mutual funds from amongst which the scheme of Franklin Templeton Mutual Fund (FTMF) is being recommended to them.

6.7 In terms of SEBI/AMFI circulars/guidelines, the Channel Partners shall submit to FTMF all account opening and transaction documentation including Know Your Client, Power of Attorney (PoA), Account Opening Form, etc. in respect of investors/transactions through Channel Partner. Further, the payment of Commission shall be made depending on the documentation completion status.

6.8 SEBI has communicated to all mutual funds / AMCs that any sales, marketing, promotional or other literature/material about the fund house products prepared by its distributors need to adhere and comply with the guidelines issued by SEBI with respect to the advertisement by Mutual Funds. It has further advised the AMCs to take suitable steps to put in place a mechanism for proactive oversight in this regard. As a distributor of the schemes of FTMF you may be issuing sales, marketing, promotional or any other literatures/material (such as leaflets, posters, banners, e-mailers etc.) to your clients, as a means of communicating the features or performance of our offerings/AMC. In view of the aforesaid communication from SEBI, you are advised to ensure that any such literature/material prepared or issued by you complies with the said SEBI guidelines. In this regard, as required by SEBI, Franklin Templeton may specify certain guidelines/process as means of proactive oversight on the literature / material issued by the distributors which may include pre-clearance of such literature/material or periodical/random review of all or any specific literature/material issued or proposed to be issued by you. In the interim, you are further advised to obtain a prior clearance from Franklin Templeton on any such sales, marketing, promotional or other literature/material proposed to be issued by you.

6.9 In terms of a SEBI directive, the distributor/advisor shall not take any Irrevocable Power of Attorney from its clients in connection with investments in the schemes of FTMF and that the liability of distributor/advisor shall not be limited and depend upon his failure to discharge his obligations.

6.10 AMFI has vide circular dated August 27, 2010 introduced Know Your Distributor (KYD) norms for Mutual Fund Distributors with effect from September 1, 2010, which is similar to Know Your Client (KYC) norms for investors, requiring the distributors to submit identity proof, address, PAN and bank account details with proof. KYD norms are applicable for fresh ARN registrations and ARN renewals effective September 1, 2010. The existing ARN holders are required to comply with these norms by March 31, 2011, failing which AMCs have been mandated to suspend payment of commission till the distributors comply with the requirements. All the distributors/advisors are encouraged to complete the KYD requirements at the earliest. The KYD Forms and Process Note are available on AMFI website and our website www.franklintempletonindia.com.

For more information on the Franklin Templeton – SIP / STP/ FS campaign a SIP/STP Campaign, please contact your Franklin Templeton Relationship Manager.

Annexure – I: List of eligible Funds for STP-outs for the Campaign*

Name of the Fund

Income/Gilt Funds (Long Term)

Franklin India Income Builder Account (FIIBA)
Franklin India Dynamic Accrual Fund (FIDA)
Franklin India Corporate Bond Opportunities Fund (FICBOF)
Franklin India Income Opportunities Fund (FIIOF)
Franklin India Monthly Income Plan (FIMIP)
Franklin India Government Securities Fund (FIGSF) –Composite, and LT Plan
Franklin India Banking & PSU Debt Fund (FIBPDF)

Short Term Funds

Franklin India Short Term Income Plan (FISTIP)
Franklin India Savings Plus Fund (FISPF)
Franklin India Low Duration Fund (FILDF)
Franklin India Ultra-short Bond Fund (FIUBF)

Liquid Funds

Franklin India Treasury Management Account (FITMA)
Franklin India Cash Management Account (FICMA)

* Subject to the standard Terms and Conditions applicable to STPs as outlined in the relevant Offer Documents, including the Exit Loads

For Agents / Distributors empanelled with Franklin Templeton only.