SBI MUTUAL FUND
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SBI FUNDS MANAGEMENT PVT. LTD.

DISTRIBUTOR INCENTIVE STRUCTURE for July to September 2015

Applicable for Lump Sum

ASSET CLASS	Exit Load	Claw Back Period	Upfront Brokerage	1st Year Trail	2nd & 3rd Year Trail	Special Trail Incentive (B 15)
				T15 & B 15		
Equity						
SBI Magnum Equity Fund	1% for exit within 1 year	12 Months- T15 & B15	0.50%	0.90%	0.90%	1.50%
SBI Contra Fund	1% for exit within 1 year	12 Months- T15 & B15	0.50%	0.90%	0.90%	1.50%
SBI Emerging Business Fund	1% for exit within 1 year	12 Months- T15 & B15	0.50%	0.90%	0.90%	1.50%
SBI Blue Chip Fund	1% for exit within 1 year	12 Months- T15 & B15	0.50%	0.90%	0.90%	1.50%
SBI Magnum Global Fund	1% for exit within 1 year	12 Months- T15 & B15	0.50%	0.90%	0.90%	1.50%
SBI Magnum Multiplier Plus Scheme	1% for exit within 1 year	12 Months- T15 & B15	0.50%	0.90%	0.90%	1.50%
SBI Magnum Balanced Fund	1% for exit within 1 year	12 Months- T15 & B15	0.50%	0.90%	0.90%	1.50%
SBI Magnum COMMA Fund	1% for exit within 1 year	12 Months- T15 & B15	0.60%	1.00%	1.00%	1.50%
SBI Infrastructure Fund	1% for exit within 1 year	12 Months- T15 & B15	0.60%	1.00%	1.00%	1.50%
SBI PSU Fund	1% for exit within 1 year	12 Months- T15 & B15	0.60%	1.00%	1.00%	1.50%
SBI Magnum Mid Cap Fund	1% for exit within 1 year	12 Months- T15 & B15	0.60%	1.00%	1.00%	1.50%
SBI Small & Midcap Fund	1% for exit within 1 year	12 Months- T15 & B15	0.60%	1.00%	1.00%	1.50%
SBI Dynamic Asset Allocation Fund	1% for exit within 1 year	12 Months- T15 & B15	0.60%	1.00%	1.00%	1.50%
SBI Banking and Financial services Fund	1% for exit within 1 year	12 Months- T15 & B15	0.60%	1.00%	1.00%	1.50%
SBI Magnum Multicap Fund	Nil	12 Months- B15	Nil	1.10%	1.10%	1.50%
SBI-IT Fund	Nil	12 Months- B15	Nil	1.10%	1.10%	1.50%
SBI-PHARMA Fund	Nil	12 Months- B15	Nil	1.10%	1.10%	1.50%
SBI-FMCG Fund	Nil	12 Months- B15	Nil	1.10%	1.10%	1.50%
SBI Arbitrage Opportunities Fund	0.50% for exit within 3 months	No Clawback	Nil	0.40%	0.40%	Nil
SBI Nifty Index Fund.	1% for exit within 7 business days	12 Months- B15	Nil	0.50%	0.50%	0.25%
ELSS						
SBI Tax Gain Fund - Up to Rs.1.50 lakhs	Nil	NA	2.70%	Nil	0.75% from 4th year	1.50% upfront
SBI Tax Gain Fund - For more than 1.50 lakhs	Nil	NA	0.50%	0.90%	0.90%	1.50% upfront
Hybrid						
SBI Magnum Monthly Income Plan	10% of investment - Nil; remaining investment 1.00% for exit within 12 months	12 Months- T15 & B15	0.60%	1.00%	1.00%	0.50%
SBI Regular Savings Plan	1.00% for exit within 1 year	12 Months- T15 & B15	0.60%	1.00%	1.00%	Nil
SBI Magnum MIP Floater	10% of investment - Nil; remaining investment 1.00% for exit within 12 months	12 Months- T15 & B15	0.60%	1.00%	1.00%	0.50%
SBI Equity Savings Fund	1.00% for exit within 1 year	12 Months- T15 & B15	0.75%	0.75%	0.75%	1.00%
SBI Children's Benefit Plan	3% for exit w/i 1 yr, 2% for exit w/i 2 yrs, 1% for exit w/I 3 yrs	12 Months- T15 & B15	0.60%	1.00%	1.00%	Nil
SBI Edge Fund	1% for exit within 1 year	12 Months- T15	0.25%	0.85%	0.85%	Nil
Debt						
SBI Income Fund	10% of investment - Nil; remaining investment 1.00% for exit within 12 months	12 Months- T15	0.25%	0.85%	0.85%	Nil
SBI Dynamic Bond Fund	10% of investment - Nil; remaining investment 0.25% for exit within 1 month	No Clawback	Nil	0.90%	0.90%	Nil
SBI Corporate Bond Fund	3% for exit within 12 months, 1.50% for exit within 24 months, 0.75% for exit within 36 months	12 Months- T15	0.25%	0.65%	0.65%	Nil
SBI Magnum Gilt - Short Term	0.15% for exit within 15 days	No Clawback	Nil	0.30%	0.30%	Nil
SBI Magnum Gilt - Long Term	0.25% for exit within 15 days	No Clawback	Nil	0.50%	0.50%	Nil

SBI Benchmark G Sec Fund - STP	Nil	No Clawback	Nil	0.30%	0.30%	Nil
SBI Treasury Advantage Fund	0.50% for exit within 4 months	No Clawback	Nil	0.50%	0.50%	Nil
SBI Short Term Fund	0.25% for exit within 90 days	No Clawback	Nil	0.50%	0.50%	Nil
SBI GOLD FUND						
SBI Gold Fund	1% for exit within 1 year	No Clawback	Nil	0.25%	0.25%	Nil
Ultra Short Term						
SBI Savings Fund	0.10% for exit within 3 business days	No Clawback	Nil	0.50%	0.50%	Nil
SBI Ultra Short Term Fund	Nil	No Clawback	Nil	0.05%	0.05%	Nil
Liquid Funds						
SBI Premier Liquid	Nil	No Clawback	Nil	0.05%	0.05%	Nil
SBI Magnum Insta Cash Fund	0.10% for exit within 3 business days	No Clawback	Nil	0.05%	0.05%	Nil
SBI Magnum Insta Cash Fund - Liquid Floater Plan	0.25% for exit within 40 days	No Clawback	Nil	0.05%	0.05%	Nil

Terms & Conditions:

1.The above structure is valid only for the period 1st July to 30th September 2015. However AMC reserves the right to review the same during the quarter for any business contigencies.

2.Only AMFI / NISM registered distributors empanelled with us are eligible for the above incentive structure.

3.Only the valid application form under "Regular Plan" with ARN number mentioned in the broker code cell will be considered for the above incentive structure.

4.In case of switch transaction from one equity fund to another equity fund before the exit load period (viz. 1 year for most of our equity funds), no upfront incentive will be payable.

5.In case the investment is redeemed within 12 months, the B-15 special Incentive will be completely recovered / clawed back / set off from the future Brokerage payments of the Distributor.

6.In case the investment is redeemed within 12 months, then the upfront commission will be proportionatly (i.e. for the remaining period of exit load period) recovered / clawed back / set off from future payments.

7. The list of Top 15 Centres may undergo change from time to time based on the AMFI/SEBI guidelines

8.AMC reserves the right to change the structure without any prior intimation.

9.This is subject to change based on any change in regulations or cost structure. Trail for subsequent periods will be decided at the end of the previous year.

10.You are advised to abide by the code of conduct and rules/regulations laid down by SEBI and AMFI.

11. The above structure is applicable for lumpsum transactions