



FRANKLIN TEMPLETON INVESTMENTS

Franklin Templeton SIP/STP & Family Solutions Campaign 1st October'2016 to 31st March'2017

Campaign Incentive structure.

Particulars	Minimum Installment Rs.	Minimum SIP/FS Tenure	Additional Upfront per installment (%)	Additional Trail (%)	Incentive Payable
SIP Regular	2000	36 months	0.15%	0.00%	Monthly
SIP Perpetual	2000	* Perpetual or 31/12/2099	0.15%	#0.05%	Monthly
Family Solution SIPs	2000	FS Goal Tenure- 36 months	0.15%	#0.05%	Monthly

**** Perpetual SIPs -***

SIP would be considered as perpetual if SIP End date and Frequency is not mentioned by the investor. In that case, the default end date for a Perpetual SIP will be December 31, 2099.

Additional Trail –

In case of perpetual SIPs (regular and FS SIPs), additional perpetual trail of 0.05% will be applicable over and above regular trail brokerage rate applicable.

- Period of Campaign:** The Campaign will run from October 1, 2016 to March 31, 2017.
- Eligibility:** IFAs and Regional Distributors registered with Franklin Templeton as on October 1, 2016 are eligible to participate in the Campaign.
- Applicable Funds for the SIP/STP & FS campaign:**

1	Franklin Asian Equity Fund (FAEF)	10	Templeton India Growth Fund (TIGF)
2	Franklin Build India Fund (FBIF)	11	Franklin India Taxshield (FIT)
3	Franklin India Bluechip Fund (FIBCF)	12	Franklin India Smaller Companies Fund (FISCF)
4	Franklin India Flexi Cap Fund (FIFCF)	13	Franklin Infotech Fund (FIF)
5	Franklin India High Growth Companies Fund (FIHGCF)	14	Franklin India Balanced Fund (FTIBF)
6	Franklin India Opportunities Fund (FIOF)	15	Franklin India Pension Plan (FIPEP)
7	Franklin India Prima Fund (FIPF)	16	FT India Dynamic PE Ratio Fund of Funds (FTDPEF)
8	Franklin India Prima Plus (FIPP)	17	FIF Franklin US Opportunities Fund (FIF-FUSOF)
9	Templeton India Equity Income Fund (TIEIF)	18	FIF-Franklin European Growth Fund (FIF-FEGF)

4. List of eligible Funds for STP-outs for the Campaign:

Income/Gilt Funds (Long term)	Short Term Funds	Liquid Funds
Franklin India Income Builder Account (FIIBA)	Franklin India Short Term Income Plan (FISTIP)	Franklin India Treasury Management Account (FITMA)
Franklin India Dynamic Accrual Fund (FIDAF)	Franklin India Savings Plus Fund (FISPF)	Franklin India Cash Management Account (FICMA)
Franklin India Corporate Bond Opportunities Fund (FICBOF)	Franklin India Low Duration Fund (FILDF)	
Franklin India Income Opportunities Fund (FIIOF)	Franklin India Ultra Short Bond Fund	
Franklin India Monthly Income Plan (FIMIP)		
Franklin India Government Securities Fund (FIGSF)- Composite and LT Plan		
Franklin India Banking & PSU Debt Fund (FIBPDF)		

A. Note:-

Any distribution of Mutual Fund units of Franklin Templeton Mutual Fund (FTMF) by distributors empaneled with Franklin Templeton Mutual Fund/Franklin Templeton Asset Management (India) Pvt. Ltd (FTAMIL) (“Distributor/s”) is on voluntary basis and by distributing the units, the distributors records its informed consent to comply with all the terms and conditions mentioned in this document as well as such other documents including empanelment form executed by them in connection with the distribution services provided to FTMF/FTAMIL.

This campaign incentive Structure is applicable only to Distributors empaneled with FTAMIL.

The MIS based computation of incentive by FTMF’s Registrar and Transfer Agent will be considered to be final. FTAMIL reserves absolute right and authority to change/discontinue this incentive structure at its sole discretion.

B. Terms and Conditions:

The incentive payable for the SIP/STP Campaign will be over and above the regular distribution remuneration applicable to the distributor according to the remuneration slab that the distributor falls in.

All new SIP/STP/ SIPs through Family Solutions applications and SIP/STP renewals received during the campaign period will be eligible for the incentive under the following terms and conditions:

1. Eligibility Criteria for SIP / STP & FS:

Minimum SIP /STP installment of INR 2000/-, the installment size should be for a minimum of INR. 500/- (Rupees Five Hundred only) in case of a Weekly SIP / STP, INR 2000/- (Rupees Two thousand only) for a Monthly SIP / STP or INR. 3,000/- (Rupees Three thousand only) for a Quarterly SIP / STP.

- 1.1. The SIP / STP/ Family Solutions Campaign is applicable for all the eligible funds outlined in the table in Section ‘3’ above.
- 1.2. The campaign will be applicable for all eligible SIPs / STPs for all frequencies – Weekly, Monthly and Quarterly.
- 1.3. All SIPs registered through ECS/Auto Debit/NACH will be applicable for the campaign.
- 1.4. In order to meet the eligibility criteria of the minimum SIP / The SIP / STP-in has to be into any of the Funds listed in the table in Section ‘3’ above only. The STP-out can be only from any Franklin Templeton Fixed Income Funds (including Short-term /Money Market Funds/ MIPs); however, the STP out cannot be from any of the Equity or

Balanced Funds or Fund of Funds (a complete list of eligible funds for STP-out is included in the table in Section '4' above).

1.5. The campaign will not be applicable for Dividend Transfer Plans.

1.6. The incentive under the campaign will also be paid on all eligible SIPs / STPs expiring and renewed during the Campaign period.

1.7. Any SIP / STP registered in the eligible schemes through the Family Solutions route during the campaign period will also be eligible for the Campaign Incentive payout. In such case, multiple SIPs registered under the same Family Solutions Folio will be considered as an individual SIP and treated in the manner as outlined in Section C for the payouts. E.g. If an investor registers three goals in Family Solutions and then invests through three SIPs in each of the goal, then these will be considered as 9 SIPs, and each treated separately for the Incentive payable. The campaign payout will be made on all new SIPs / STPs started in a new or an existing Family Solutions Folio during the campaign period.

1.8. No incentives under this campaign will be paid to any existing SIP / STPs that are freshly tagged under a new Family Solutions Folio.

2. Recovery Provision of campaign incentive for SIP/STP

2.1 For Regular & perpetual SIP/STP (For additional 0.15% upfront paid) : In case of termination of a SIP/STP by the investor for any reason before completion of 36 months, then the upfront incentive paid, will be fully recovered from the future remuneration payable to the Distributor.

In case a SIP/STP is terminated by the Investor after completion of installments paid for 36 months, then no recovery will be made of the campaign incentive.

2.2 For perpetual SIP (For additional 0.05% Trail paid): In case of termination of a SIP by the investor for any reason before completion of 36 months, then the additional trail paid will be fully recovered from the future remuneration payable to the Distributor.

2.3 If there are 6 such consecutive failures then the SIP/STP will be assumed to be terminated and entire incentive paid will be fully recovered.

2.4 The campaign incentive paid for that month will be recovered in the next immediate month's brokerage cycle and will be carried forward to the subsequent brokerage payments in case there is a deficiency in the amount available for the brokerage payable in any month.

In case of deficiency in recovery amount for three consecutive months you are requested to pay the balance recovery amount by cheque favoring "Templeton India common redemption account".

3. Cancellation / De-registration of SIP:

3.1 Any SIP registered with Franklin Templeton is cancelled if there are 6 continuous failures (ECS / Direct Debit failure or Cheque Dishonor). The SIP is cancelled in the first instance only if the failure is for the reason "Account Closed", i.e. the Bank Account from where the ECS/Direct Debit Instruction is registered or the cheque is issued is closed. The conditions outlined in Para 3 will supersede this condition for the purpose of Recovery. This Para only deals with the official cancellation / de-registration process of the SIP by Franklin Templeton.

3.2 Additional trail will stop on realized SIP installments, in case SIP is cancelled/ terminated before 36 months."

4. Statutory / AMFI Driven Regulations:

4.1 The rate of Commission mentioned in this document is inclusive of service tax if any. As per the notification no. 19/2016 dated 1st March 2016 issued by the Ministry of Finance, effective April 1, 2016, the distributors, whose service tax liability exceeds the threshold limit, shall be liable to register themselves and pay service tax under forward charge mechanism. Every Distributor providing taxable service must issue an invoice to the Asset Management Company

(FTAMIL) signed by Distributor or a person authorized by the Distributor. For further clarification on applicability of service tax, please consult your tax advisor.

- 4.2 In case any assets under your ARN Code are transferred to another Distributor at the request of the Investor, you shall not be entitled to receive any trail commission on such assets. Further, the payments of trail commission on assets that are transferred from another Distributor to your ARN Code shall be subject to us receiving a "Clearance Certificate" from the previous Distributor. Please contact your Franklin Templeton Relationship Manager for further details.
- 4.3 The upfront commission that is payable by the investor (if any) as per the SEBI (SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009) will be paid directly to the Distributor / Advisor by the investor based on his assessment of various factors including the service rendered by the Distributor / Advisor. Further, the Distributor / Advisor is required to disclose to customers all the commissions (in the form of trail commission or any other mode) received by him for different competing schemes of various mutual funds from amongst which the Scheme of Franklin Templeton Mutual Fund (FTMF) is being recommended to them.
- 4.4 The Distributor shall adhere to all applicable SEBI Regulations and more particularly SEBI circulars dated June 26, 2002 and August 27, 2009 on the Code of Conduct and other guidelines issued by AMFI from time to time for mutual fund distributors and ensure that (i) no rebate is given to investors in any form and (ii) splitting of applications for any benefit.
- 4.5 The payment of Commission shall depend on the documentation completion status as per the empanelment form.
- 4.6 In terms of a SEBI directive, the Distributor / Advisor shall not take any Irrevocable Power of Attorney from its clients in connection with investments in the schemes of FTMF and that the liability of Distributor / Advisor shall not be limited and depend upon his failure to discharge his obligations.
- 4.7 All ARN holder are required to comply with the norms related to Know Your Distributor (KYD) as per AMFI circular dated August 27, 2010. The payment of Commission shall be suspended till the Distributor complies with this requirement.

For more information on the Franklin Templeton – SIP / STP/ FS campaign a SIP/STP Campaign, please contact your Franklin Templeton Relationship Manager.