

October 1, 2016

Dear Partner,

At L&T Mutual Fund, it has been our endeavour to reward our key partners for the special efforts they make in mobilising higher business for us.

We are pleased to announce a special drive for the period 1st October 2016 to 31st December 2016 enhance your rewards for the effort put in.

Mobilisation in the below mentioned schemes during the aforesaid period shall be rewarded in the following manner:

Mobilisation from B₁₅ Cities

Name of the Schemes	Mobilisation	Additional Trail for the life of the asset
L&T India Large Cap Fund L&T Infrastructure Fund L&T India Value Fund L&T Mid Cap Fund L&T Business Cycles Fund L&T Equity Fund	>= Rs 25 Lakhs to < Rs 50 Lakhs	0.10%
L&T Emerging Businesses Fund L&T India Special Situations Fund L&T Tax Advantage Fund L&T Dynamic Equity Fund L&T India Prudence Fund	>= Rs 50 Lakhs	0.20%

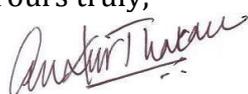
Mobilisation from T₁₅ Cities

Name of the Schemes	Mobilisation	Additional Trail for the life of the asset
L&T India Large Cap Fund L&T Infrastructure Fund L&T India Value Fund L&T Mid Cap Fund L&T Business Cycles Fund L&T Equity Fund	>= Rs 50 Lakhs to < Rs 75 Lakhs	0.10%
L&T Emerging Businesses Fund L&T India Special Situations Fund L&T Tax Advantage Fund L&T Dynamic Equity Fund L&T India Prudence Fund	>= Rs 75 Lakhs	0.20%

Please note that Only New Purchases, Additional Purchases and Switches from L&T Arbitrage Opportunities Fund and Debt Funds into the above mentioned schemes (including switches through systematic transfer) will be considered for the Additional Trail. This trail is over and above the brokerage structure shared with you for the quarter.

We look forward to your strong support and remain committed to building a mutually strong relationship with you.

Yours truly,



Ankur Thakore

National Head – Sales & Distribution