

October 1, 2019

Dear Partner,

At L&T Mutual Fund, it has been our endeavor to reward our key partners for the special efforts they make in mobilizing higher business for us.

We are pleased to announce a special drive for the period **1st October 2019 to 31st December 2019** to enhance your rewards for the effort put in for the mobilization procured in L&T Balance Advantage Fund and L&T India Large Cap Fund during the said period as mentioned below :

<b>Name of the Schemes</b>	<b>Additional Trail from day 1 Amount mobilized (In Lacs)</b>
L&T Balanced Advantage Fund (Formerly known as L&T Dynamic Equity Fund)	>= Rs.10 Lakhs & <Rs.20 Lakhs : 0.10% apm
L&T India Large Cap fund	>= Rs.20 Lakhs & <Rs.40 Lakhs: 0.20% apm >= Rs.40 Lakhs : 0.30% apm

The above Additional Trail structure supersedes existing Additional Trail (if any) offered for these schemes for the referred period. However, this trail is over and above the base trail structure applicable for the quarter.

Further please note the target is for the above mentioned quarter and will be paid in the month following the quarter.

All other Terms and Conditions mentioned in the main structure will continue to apply.

We look forward to your strong support and remain committed to building a mutually strong relationship with you.

Yours truly,



Ankur Thakore  
Chief Distribution Officer