

 ALL TRAIL Brokerage Structure for IFAs Effective from : 1st April 2015 till further notice of change							
			Total Brokerage (%) = Net Brokerage + Service tax				
Category	Scheme Name	Clawback Period	Upfront	Trail 1st Year	Trail 2nd Year	Trail 3rd Year onwards	B 15 Special Upfront Incentive #
Equity	BSL Frontline Equity	12 Months	NIL	1.05	1.05	1.05	1.50
Equity & Hybrid 1	BSL '95 Fund, BSL Dividend Yield Plus, BSL Equity Fund, BSL Midcap Fund, BSL MNC Fund, BSL Pure Value Fund, BSL Tax Relief '96 & BSL Top 100 Fund	12 Months	NIL	1.15	1.15	1.15	1.50
Equity & Hybrid 2	BSL Banking and Financial Services Fund, BSL Manufacturing Equity Fund, BSL MIP, BSL MIP II - Wealth 25 Plan, BSL Monthly Income, BSL Buy India Fund, BSL Equity Savings Fund, BSL India GenNext Fund, BSL India Opportunities Fund, BSL Infrastructure Fund, BSL International Equity - Plan A, BSL International Equity - Plan B, BSL Advantage Fund, BSL Dynamic Asset Allocation Fund, BSL Small & Midcap Fund, BSL Long Term Advantage Fund, BSL New Millennium Fund, BSL Special Situations Fund & BSL Tax Plan	12 Months	NIL	1.25	1.25	1.25	1.50
Equity	BSL India Reforms Fund	12 Months	NIL	0.95	0.95	0.95	1.50
Other - Arbitrage	BSL Enhanced Arbitrage Fund	No Claw-back	NIL	0.50	0.50	0.50	NIL
Other - FoF	BSL 5 Star Multi Manager FoF Scheme, BSL Active Debt Multi Manager FoF Scheme, BSL Asset Allocation Fund - Aggressive Plan, BSL Asset Allocation Fund - Conservative Plan, BSL Asset Allocation Fund - Moderate Plan, BSL Asset Allocator Multi Manager FoF Scheme, BSL Commodity Equities Fund - Global Agri Plan, BSL Financial Planning FoF – Aggressive, BSL Financial Planning FoF – Conservative, BSL Financial Planning FoF – Prudent, BSL Global Commodities Fund, BSL Global Real Estate Fund, BSL Gold Fund & BSL Latin America Equity Fund	No Claw-back	NIL	0.60	0.60	0.60	NIL
Other - Index	BSL Index Fund	No Claw-back	NIL	0.25	0.25	0.25	NIL
Debt - 1	BSL Cash Plus, BSL Floating Rate Fund - Short Term Plan, BSL Government Securities Fund - Short Term Plan, & BSL Savings Fund	No Claw-back	NIL	0.10	0.10	0.10	NIL
Debt - 2	BSL Gilt Plus - Liquid Plan, BSL Short Term Fund	No Claw-back	NIL	0.10	0.10	0.10	NIL
Debt - 3	BSL Floating Rate Fund - Long Term Plan, BSL Gilt Plus - Regular Plan, BSL Treasury Optimizer Plan	No Claw-back	NIL	0.25	0.25	0.25	NIL
Debt - 4A & 4B	BSL Cash Manager, BSL Dynamic Bond Fund, BSL MIP II - Savings 5 Plan, BSL Short Term Opportunities Fund	No Claw-back	NIL	0.80	0.60	0.60	NIL
Debt - 5A & 5B	BSL Gilt Plus - PF Plan, BSL Government Securities Fund - Long Term Plan, BSL Income Plus & BSL Medium Term Plan	No Claw-back	NIL	0.85	0.85	0.85	NIL
Debt - Corp Bond	BSL Corporate Bond Fund ^^	No Claw-back	NIL	0.95	0.95	0.95	NIL

Refer attached Notes and T&C (Page 2) for more details

SUP/AT/PER

Notes	
Load Structure *	Please refer OD / SID / KIM / FactSheet / Addendums for updated details.
Claw back_B15 Special Incentive #	In case the investment is redeemed / Systematically Transferred /Switched out to another scheme / Switched out to the Direct Plan within 12 months of investment, B15 Incentive will be completely recovered / clawed back from the future brokerage payments
T15 Locations	Includes Mumbai (including Thane & Navi Mumbai), Delhi (including NCR), Bangalore, Kolkata, Chennai, Pune, Ahmedabad, Hyderabad (including Secunderabad), Baroda, Panjim, Jaipur, Lucknow, Surat, Kanpur and Chandigarh . Any Investments from above mentioned Cities / Pin code categories will be eligible for brokerage payment as per T-15 brokerage structure. In addition to above mentioned Top 15 cities, the NRI investments will be considered as T-15 investments for the purpose of brokerage payment
B15	Other than T-15 Locations mentioned above
BSL Corporate Bond Fund ^^	Pricing is effective only from 20th April 2015
Terms and conditions	This attached brokerage structure is applicable for the period 1st April, 2015 to 30th June 2015. Birla Sun Life Asset Management Company Ltd. reserves the right to change /modify/discontinue/ withhold the rates and slabs mentioned at its sole discretion without any prior intimation or notification or in case of Regulatory Changes / Change in Industry practices in respect to payment of Brokerages. The AMC, its employees or Trustees shall not be responsible for any losses incurred by anyone due to change or errors in the brokerage structure.
	The rate defined in the structure would be applicable for lump sum as well as SIP, STP & CSIP investments.For Systematic Transactions, respective scheme commission structure will be applicable.
	Total Distributor Commission/ Brokerage /Incentive shall be the aggregate of Upfront Commission, Trail Commission and Marketing Support Expenses as expressed in basis points at transaction level.All these shall be inclusive of all statutory levies including service tax. Marketing Support Expenses are any expenses reimbursed to the distributor or incurred for on behalf of the distributor including gift vouchers, debit notes, event sponsorships, per application incentives, overseas & outstation trips (excluding for training programs) and benefits under reward and recognition/loyalty program like Privilege Club
	All Brokerages/Incentives are gross & inclusive of all statutory levies including service tax & education cess. Net Amount after deducting the statutory levies will be paid to the distributor. The service tax will be deducted from the brokerage payout at the time of payment. The brokerage strucure mentioned herein is solely payable to AMFI certified & KYD complied distributors. This brokerage structure is applicable only to distributors of Birla Sun Life Asset Management Co Ltd and can be changed / withholding by the AMC as its sole discretion without any prior intimation or notification. The AMC, its employees or Trustees shall not be responsible for any losses incurred by anyone due to change or errors in the brokerage structure. All distributors should abide by the code of conduct and rules/regulations laid down by SEBI & AMFI. The AMC will take disciplinary action against any distrubutor who is found violating these regulations / code of conduct. Distributors shall comply with SEBI circular dated June 26, 2002 on code of conduct & SEBI regulations from time to time, including SEBI circular, dated June 30, 2009 with respect to disclosures to be made by distributors to investors.
	For switch-out(s) made from any open ended Equity or Balanced scheme to any another Open ended Equity or Balanced Scheme:Exit load as applicable to the respective scheme will be charged and brokerage to be paid as applicable . For Investments and Switches into Direct Plan, Brokerage would not be paid
	Mutual Fund Investments are subject to market risks. Please read offer document / SID carefully before investing. For scheme specific risk factors please refer to the respective offer documents. Please refer OD / SID / KIM / FactSheet / Addendums for updated details.