

LOAD & DISTRIBUTOR REMUNERATION STRUCTURE

1st April 2015 - 30th June 2015

Scheme Name Plan	Brokerage					Exit Load / CDSC
	Applicable to T15 & B15 Cities				Applicable Only to B15 Cities	
	Sales Incentive	Trail - First Year	Trail - Second Year	Trail - Third Year	Special Sales Incentive(Refer to terms & conditions for details)	
		Annual Paid Monthly	Annual Paid Monthly	Annual Paid Monthly		
BNP Paribas Equity Fund, BNP Paribas Mid Cap Fund, BNP Paribas Dividend Yield Fund & BNP Paribas Long Term Equity Fund						
For All Application Sizes	Nil	1.50% p.a.	1.50% p.a.	1.50% p.a.	0.50%#	1% if redeemed/ switched out within 1 year from the date of subscription/ switch in, Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in
BNP Paribas Monthly Income Plan						
For All Application Sizes	Nil	1.00% p.a.	1.00% p.a.	1.00% p.a.	Nil	1% if redeemed or switched-out within 6 months from the date of subscription/switch-in. Nil if redeemed or switch-in. No entry/ exit load will be charged on Dividend Reinvestment units.
BNP Paribas Money Plus Fund						
For All Application Sizes	Nil	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	Nil
BNP Paribas Flexi Debt Fund						
For All Application Sizes	0.25%	1.00% p.a.	1.00% p.a.	1.00% p.a.	Nil	0.75% if redeemed/ switched out within 12 months from the date of subscription/ switch in, Nil if redeemed/ switched out after 12 months from the date of subscription/ switch in
BNP Paribas Bond Fund						
For All Application Sizes	Nil	1.00% p.a.	1.00% p.a.	1.00% p.a.	Nil	1% if redeemed/ switched out upto 1 year from the date of subscription /switch in , Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in.
BNP Paribas Short Term Income Fund						
For All Application Sizes	0.40%	0.50% p.a.^	0.50% p.a.	0.50% p.a.	Nil	0.50% if redeemed/ switched out upto 3 Months from the date of subscription/ switch in, Nil if redeemed/ switched out after 3 Months from the date of subscription/ switch in
BNP Paribas Income & Gold Fund						
For All Application Sizes	0.75%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	1.00% if redeemed or switched-out upto 12 months from the date of allotment of units. 0.50% , if redeemed or switched-out after completion of 12 months upto 18 months from the date of allotment of units. Nil, if redeemed or switched-out after 18 months from the date of allotment of units.
BNP Paribas Government Securities Fund						
For All Application Sizes	Nil	0.65% p.a.	0.65% p.a.	0.65% p.a.	Nil	Nil
BNP Medium Term Income Fund Fund						
For All Application Sizes	Nil	1.00% p.a.	1.00% p.a.	1.00% p.a.	Nil	1% if redeemed/ switched out upto 1 year from the date of subscription /switch in , Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in.
BNP Paribas Overnight Fund						
For All Application Sizes	Nil	0.05% p.a.	0.05% p.a.	0.05% p.a.	Nil	Nil

Brokerage rates are inclusive of all taxes.

^ 4th month onwards; # Upfront sales incentive is applicable upto single application of Rs 50,00,000, for any amount above that only trail commission of the same value will be paid.

The above mentioned brokerage will be payable only to distributors empanellend with us and applications logged under their registered ARN's with us

Terms & Conditions as attached shall also be applicable

No Sales Incentive will be paid for intra-scheme siwtches. In all other switch transactions, the sales incentive will be paid as per above subject to applicable exit loads