

Annexure

Structure E: Additional Distributor Remuneration Structure

Period of Applicability: January 1 to March 31, 2014

Part A: Additional Upfront Brokerage on FIBCF and FIPF:

Fund Type & Fund Name	Gross Sales Mobilization Slabs ⁽¹⁾	Additional Upfront Brokerage ⁽²⁾
1) Franklin India Bluechip Fund (FIBCF) 2) Franklin India Prima Fund (FIPF)	Upto Rs. 10 Lakh	0.10%
	More than Rs. 10 Lakh to Rs. 30 Lakh	0.20%
	More than Rs. 30 Lakh	0.30%

Fund Type & Fund Name	Net Sales Slabs ⁽³⁾	Additional Upfront Brokerage ⁽³⁾
1) Franklin India Bluechip Fund (FIBCF) 2) Franklin India Prima Fund (FIPF)	Less than Rs. 5 Lakh	Nil
	Rs. 5 Lakh to Rs. 10 Lakh	0.10%
	More than Rs. 10 Lakh to Rs. 20 Lakh	0.15%
	More than Rs. 20 Lakh	0.20%

Legends:

1	Mobilization means Fresh Purchases and Switch-ins from all Funds (refer Note No. 2 for the applicability for payment on Switches)
2	The upfront brokerage payable for Gross Sales will be paid on the Sales for any mobilization in the said funds (Please refer Notes No. 2 and 4 for further details)
3	The upfront brokerage payable for Net Sales criteria will be paid as an additional upfront on the Gross Sales in these two funds, viz. FIBCF and FIPF, provided the Net Sales slabs are met in eligible funds. (Please refer Notes No. 3 and 4 for further details)

Part B: Additional Upfront Brokerage on Franklin India Taxshield:

Fund Type & Fund Name	Gross Sales Mobilization Slabs	Additional Upfront Brokerage
1) Franklin India Taxshield (FIT)	Upto Rs. 3 Lakh	0.10%
	More than Rs. 3 Lakh to Rs. 10 Lakh	0.20%
	More than Rs. 10 Lakh	0.30%

Part C: Additional Trail Payment for FTDPEF:

Fund Type & Fund Name	Gross Sales Mobilization Slabs	Additional Trail Payment*
1) FT Dynamic PE Ratio Fund of Funds (FTDPEF)	All Mobilizations	0.25% p.a.

* The additional Trail payment will be made on all mobilizations in FTDPEF during the period January to March 2014 for a period of three years from the date of investment or till the time the money stays invested in the fund, whichever is earlier.

Notes:

- 1) All the Terms and Conditions outlined in the Notes section of Annexure 1 – Load and Distributor Remuneration Structure will be applicable for the above additional remuneration structure.
- 2) The Additional Upfront Brokerage outlined above in Part A (for FIBCF and FIPF) will not be paid on switches from any of the Equity Funds, FTIBF, FTDEPF and FTIF – FUSOF if they have not completed three years from the date of the initial investment in these funds.
- 3) The following funds constitute the eligible funds for computation of the Net Sales criteria for the additional brokerage in Part A:

Fund Type	Fund Names*
Equity Funds	FAEF, FBIF, FIBCF, FIFCF, FIHGCF, FIOF, FIPF, FIPP, FISCF, FIF, TIEIF, TIGF
Section 80C Funds	FIT
Fund of Funds	FTDPEF
Feeder Funds	FTIF - FUSOF

* Please refer to the full names of the Funds in the regular Brokerage Structure document.

- 4) The following examples show the process by which the payment of the Additional Upfront Brokerage will be made for the Part A payout:

Gross Sales in FIBCF + FIPF (Rs. Lakh)	Net Sales in all Eligible Funds* (Rs. Lakh)	Additional Upfront payable (Rs.)				
		GS %	NS %*	GS Amount	NS Amount	Total
10.00	4.00	0.10%	Nil	1,000/-	Nil	1,000/-
10.00	5.00	0.10%	0.10%	1,000/-	1,000/-	2,000/-
25.00	15.00	0.20%	0.15%	5,000/-	3,750/-	8,750/-

* Refer Note 3 above

- 5) The Additional Upfront Brokerage paid to a Distributor in the Part A above will be recovered from the Distributor, if the money for which such upfront brokerage was paid is redeemed / switched out to any other scheme or the Direct Plans before the completion of the One Year from the date of Investment (as applicable). The Recovery will be made on a pro-rata basis, depending upon the number of days for which the investment has stayed invested in the fund before being redeemed / switched out to any other scheme or the Direct Plan before the completion of one Year from the date of investment.
- 6) The Additional Upfront Brokerage payable under this structure for Part A (FIBCF / FIPF) and Part B (FIT) will be paid in the month of May 2014 alongwith the Brokerage payable for the month of April 2014. The additional trail payable for Part C (FTDPEF) will be paid alongwith the regular Brokerage for the month of mobilization in the said fund.