



Birla Sun Life Asset Management Company Limited - Brokerage Structure for All IFAs
Effective from : 1st October 2013 till further notice of change

Category	Scheme Name	T15			B15			
		Upfront	1st year trail	2nd Year onwards	Upfront	Special UF Incentive	1st year trail	2nd Year onwards
Equity	BSL Frontline Equity Fund BSL Dividend Yield Plus BSL '95 Fund	1.00%	0.50%	0.50%	1.00%	1.00%	0.50%	0.50%
	Other Select Equity Schemes# (as listed below)	1.00%	0.50%	0.50%	1.00%	0.50%	0.50%	0.50%
ELSS	BSL Tax Relief '96 & BSL Tax Plan	3.50%	0.50% 4th year onwards		3.50%	0.50%	0.50% 4th year onwards	
MIPs	BSL MIP, Monthly Income & MIP II Wealth 25	1.25%	Nil	0.50%	1.25%	0.75%	NIL	0.50%
Short Term Fund	Birla Sun Life Short Term Fund	Nil	0.10%	0.10%	Nil	NIL	0.10%	0.10%
	Birla Sun Life Short Term Opportunities Fund	0.75%	NIL	0.40%	0.75%	NIL	0.00%	0.40%
	Birla Sun Life Dynamic Bond Fund - For Less than equal to 5 Crore	0.70%	Nil	0.50%	0.70%	NIL	Nil	0.50%
	Birla Sun Life Dynamic Bond Fund - For more than 5 Crore	0.35%	0.70% from 7th month till 12th month	0.50%	0.35%	NIL	0.70% from 7th month till 12th month	0.50%
	Birla Sun Life Medium Term Plan - For less than equal to 1 crore	2.00%	0.50% 3rd year onwards		2.00%	NIL	0.50% 3rd year onwards	
	Birla Sun Life Medium Term Plan - For more than 1 crore	1.50%	NIL	0.50%	1.50%	NIL	NIL	0.50%
Liquid Plus Funds	Birla Sun Life Cash Manager	Nil	0.75%	0.60%	Nil	NIL	0.75%	0.60%
Liquid Funds	Birla Cash Plus	Nil	0.05%	0.05%	Nil	NIL	0.05%	0.05%
Category	Scheme Name	T15			B15			
		Upfront	1st year trail	2nd Year onwards	Upfront	Special Incentive	1st year trail	2nd Year onwards
Equity	Designated Equity Schemes ~	Nil	0.50%	0.50%	Nil	NIL	0.50%	0.50%
	BSL International Fund Plan A	Nil	0.75%	0.50%	Nil	NIL	0.75%	0.50%
Index Fund	Birla Sun Life Index Fund	Nil	0.20%	0.20%	Nil	NIL	0.20%	0.20%
Arbitrage Fund	BSL Enhanced Arbitrage Fund	0.40%	Nil	0.50%	0.40%	NIL	Nil	0.50%
Commodity Funds	Birla Sun Life Commodities Equity Fund	0.75%	0.50%	0.50%	0.75%	NIL	0.50%	0.50%
MIP	Birla Sun Life MIP II- Savings 5 Plan	0.25%	0.50%	0.40%	0.25%	NIL	0.50%	0.40%
Floating Rate Funds	Birla Floating Rate Fund -Long Term Plan	Nil	0.25%	0.25%	Nil	NIL	0.25%	0.25%
	Birla Floating Rate Fund -Short Term Plan	Nil	0.05%	0.05%	Nil	NIL	0.05%	0.05%
Liquid Plus Funds	Birla Sun Life Savings Fund	Nil	0.05%	0.05%	Nil	NIL	0.05%	0.05%
	Birla Sun Life Ultra Short term Fund	0.25%	NIL	0.25%	0.25%	NIL	NIL	0.25%
Income Funds	Birla Sun Life Income Plus - For less than equal to 10 crore *	1.00%	Nil	0.50%	1.00%	Nil	0.00%	0.50%
	Birla Sun Life Income Plus - For more than 10 Crore **	0.30%	1.40% from 7th month till 12th month	0.50%	0.30%	NIL	1.40% from 7th month till 12th month	0.50%
Gilt Funds	Birla Sun Life Govt. Sec. Fund - Long Term	1.00%	Nil	0.50%	1.00%	NIL	Nil	0.50%
	Birla Gilt Plus - Regular	Nil	0.10%	0.10%	Nil	NIL	0.10%	0.10%
	Birla Gilt Plus - PF (w.e.f. 5-Oct-13)	0.25%	1% from 4th month till 12th month	0.50%	0.25%	NIL	1% from 4th month till 12th month	0.50%
	Birla Gilt Plus - Liquid	Nil	0.35%	0.20%	Nil	NIL	0.35%	0.20%
	Birla Sun Life Govt. Sec. Fund - Short Term	Nil	0.35%	0.20%	Nil	NIL	0.35%	0.20%
Asset Allocation Fund	Aggressive plan	Nil	0.75%	0.75%	Nil	NIL	0.75%	0.75%
	Moderate plan	Nil	0.60%	0.60%	Nil	NIL	0.60%	0.60%
	Conservative plan	Nil	0.50%	0.50%	Nil	NIL	0.50%	0.50%
GOLD Funds	GOLD ETF *** only for units created through AMC	0.40%	NA	NA	0.40%	NIL	NA	NA

Other Select Equity Schemes#	BSL New Millennium Fund, BSL Midcap Fund, BSL Equity Fund, BSL MNC Fund, BSL India GenNext Fund, BSL Infrastructure Fund, BSL Special Situations Fund, BSL International Equity Fund Plan B, BSL India Reforms Fund, BSL Small & Midcap Fund, BSL Pure Value Fund, BSL Top 100 & BSL Long Term Advantage Fund
~Designated Equity schemes	BSL Advantage Fund, BSL Buy India Fund & BSL India Opportunities Fund.
Notes	<p>All Brokerages/Incentives are gross & inclusive of all statutory levies including service tax & education cess.Net Amount after deducting the statutory levies will be paid to the distributor.</p> <p>The brokerage structure mentioned herein is solely payable to AMFI certified distributors. This brokerage structure is applicable only to distributors of Birla Sun Life Asset Management Co Ltd and can be changed by the AMC as its sole discretion without any prior intimation or notification. The AMC/Trustees shall not be responsible for any losses incurred by any one due to change in the brokerage structure. All distributors should abide by the code of conduct and rules/regulations laid down by SEBI & AMFI. It is specifically mentioned that distributors will neither pass nor tempt them with rebate gifts. The AMC will take disciplinary action against any distributor who is found violating these regulations / code of conduct.</p> <p>For switch-out(s) made from any open ended Equity or Balanced scheme to any another Open ended Equity or Balanced Scheme:Exit load as applicable to the respective scheme will be charged and brokerage to be paid as applicable .</p> <p>For SIP's Investments, minimum application amount is Rs.1000 and for ELSS schemes it is Rs.500.</p> <p>CSIP Exit load of 2.00% of applicable NAV is payable if units allotted under Century SIP are redeemed / switched out within 1 year from the date of allotment. Exit load of 1.00% of applicable NAV is payable if units allotted under Century SIP are redeemed / switched out after 1 year but upto 3 years from the date of allotment. Nil: If units allotted under Century SIP are redeemed / switched out after 3 years from the date of allotment</p> <p>Mutual Fund Investments are subject to market risks. Please read offer document / SID carefully before investing. For scheme specific risk factors please refer to the respective offer documents.</p>
* For BSL Income Plus Upto 10 Crs	Upfront Brokerage is subject to proportionate clawback if units are redeemed within 365 days of investment
** For BSL Income Plus More than 10 Crs	Upfront Brokerage is subject to proportionate clawback if units are redeemed within 180 days of investment
Claw back clause	<p>In case the investment is redeemed within the exit load period, as applicable in the respective scheme</p> <p>i) Upfront will be proportionately recovered / clawed back from the future Brokerage payments of the Distributor</p> <p>ii) Special incentive applicable in B15 will be completely recovered / clawed back from the future Brokerage payments of the Distributor</p>
T15	Includes Mumbai (including Thane & Navi Mumbai), Delhi (including NCR), Bangalore, Kolkata, Chennai, Pune, Ahmedabad, Hyderabad (including Secunderabad), Baroda, Panjim, Jaipur, Lucknow, Surat, Kanpur and Chandigarh
B15	Other than T-15 cities viz. Mumbai (including Thane & Navi Mumbai), Delhi (including NCR), Bangalore, Kolkata, Chennai, Pune, Ahmedabad, Hyderabad (including Secunderabad), Baroda, Panjim, Jaipur, Lucknow, Surat, Kanpur and Chandigarh