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**L&T Financial Services**  
Mutual Fund

\*If you are already registered for partner online services, use your existing partner site/PLP/FRT login credentials to begin.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

CL04847

January 1, 2018

Dear Partner,

At L&T Mutual Fund, it has been our endeavor to reward our key partners for the special efforts they make in mobilizing higher business for us.

We are pleased to announce a special drive for the period 1<sup>st</sup> January 2018 to 31<sup>st</sup> March 2018 enhance your rewards for the effort put in.

Mobilization in the below mentioned schemes during the aforesaid period shall be rewarded in the following manner:

**Mobilization from B<sub>15</sub> Cities**

Name of the Schemes	Mobilization	Additional Trail for the life of the asset
L&T India Large Cap Fund L&T Infrastructure Fund L&T India Value Fund L&T Mid Cap Fund L&T Business Cycles Fund L&T Equity Fund	>= Rs 25 Lakhs to < Rs 50 Lakhs	0.10%
L&T Emerging Businesses Fund L&T India Special Situations Fund L&T Tax Advantage Fund L&T Dynamic Equity Fund L&T India Prudence Fund	>= Rs 50 Lakhs	0.20%

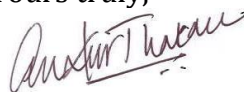
**Mobilization from T<sub>15</sub> Cities**

Name of the Schemes	Mobilization	Additional Trail for the life of the asset
L&T India Large Cap Fund L&T Infrastructure Fund L&T India Value Fund L&T Mid Cap Fund L&T Business Cycles Fund L&T Equity Fund	>= Rs 50 Lakhs to < Rs 75 Lakhs	0.10%
L&T Emerging Businesses Fund L&T India Special Situations Fund L&T Tax Advantage Fund L&T Dynamic Equity Fund L&T India Prudence Fund	>= Rs 75 Lakhs	0.20%

Please note that Only New Purchases, Additional Purchases and Switches from L&T Arbitrage Opportunities Fund, L&T Equity Savings Fund and Debt Funds into the above mentioned schemes (including switches through systematic transfer) will be considered for the Additional Trail. This trail is over and above the brokerage structure shared with you for the quarter.

We look forward to your strong support and remain committed to building a mutually strong relationship with you.

Yours truly,



Ankur Thakore

Chief Distribution Officer, Retail & Institutional