

 <b>SBI MUTUAL FUND</b> A partner for life.		SBI FUNDS MANAGEMENT PVT. LTD.							
		B-15 Brokerage STRUCTURE for April 2017- March 2018							
Applicable for Lump Sum as well as SIP/STP Sales									
ASSET CLASS	Exit Load	Claw Back Period	3 Year Pricing (B15)	Upfront Brokerage	1st Year Trail	2nd & 3rd Year Trail	Incentive (B 15)	4th Year onwards	
<b>Equity</b>									
SBI Magnum Equity Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Contra Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Emerging Business Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Blue Chip Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Magnum Global Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Magnum Multiplier Plus Scheme	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Magnum Balanced Fund	10% of investment - Nil; remaining investment 1.00% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Magnum COMMA Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Infrastructure Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI PSU Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Magnum Mid Cap Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Dynamic Asset Allocation Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Banking and Financial services Fund	1% for exit within 1 year	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI Magnum Multicap Fund	1 % upto 6 months and 0.50% from 6 to 12 months	12 Months	3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
SBI-IT Fund	0.50% upto 15 days and Nil thereafter	12 Months	3.65%	0.00%	0.80%	0.80%	1.25%	0.80%	
SBI-PHARMA Fund	0.50% upto 15 days and Nil thereafter	12 Months	3.65%	0.00%	0.80%	0.80%	1.25%	0.80%	
SBI-FMCG Fund	0.50% upto 15 days and Nil thereafter	12 Months	3.65%	0.00%	0.80%	0.80%	1.25%	0.80%	
SBI Arbitrage Opportunities Fund	0.50% for exit within 1 month	No Clawback	0.90%	0.00%	0.30%	0.30%	0.00%	0.30%	
SBI Nifty Index Fund.	Nil	12 Months	0.90%	0.00%	0.30%	0.30%	0.00%	0.30%	
<b>ELSS</b>									
SBI Tax Gain Fund upto 1.5 Lacs per PAN	3 year lock in		3.50%	2.25%	0.00%	0.00%	1.25%	0.50%	
SBI Tax Gain Fund > 1.5 Lacs per PAN	3 year lock in		3.50%	0.75%	0.50%	0.50%	1.25%	0.50%	
<b>Hybrid</b>									
SBI Magnum Monthly Income Plan	10% of investment - Nil; remaining investment 1.00% for exit within 1 year	12 Months	3.00%	0.75%	0.50%	0.50%	0.75%	0.50%	
SBI Magnum MIP Floater	10% of investment - Nil; remaining investment 1.00% for exit within 1 year	12 Months	3.00%	0.75%	0.50%	0.50%	0.75%	0.50%	
SBI Equity Savings Fund	9% of Investment-Nil, remaining investments 1.00% for exit within 1 year	12 Months	3.25%	0.75%	0.50%	0.50%	1.00%	0.50%	
SBI Children's Benefit Plan	3% for exit w/i 1 yr,2% for exit w/i 2 yrs,1% for exit w/i 3 yrs	12 Months	3.75%	1.00%	0.75%	0.50%	1.00%	0.50%	
<b>Debt</b>									
SBI Income Fund	10% of investment - Nil; remaining investment 1.00% for exit within 1 year	12 Months	2.70%	0.50%	0.65%	0.65%	0.25%	0.65%	
SBI Dynamic Bond Fund	10% of investment - Nil; remaining investment 0.25% for exit within 1 month	No Clawback	2.35%	0.00%	0.70%	0.70%	0.25%	0.70%	
SBI Corporate Bond Fund	8% of Investmen-Nil,remaining 3% for exit within 1 year, 1.50% for exit within 24 months, 0.75% for exit within 3 years	12 Months	1.95%	0.50%	0.40%	0.40%	0.25%	0.40%	
SBI Magnum Gilt - Short Term	Nil	No Clawback	0.90%	0.00%	0.30%	0.30%	0.00%	0.30%	
SBI Magnum Gilt - Long Term	Nil	No Clawback	1.50%	0.00%	0.50%	0.50%	0.00%	0.50%	
SBI Regular Savings Plan	1.50% for exit within 1 year,1% between 12 to18 months	12 Months	1.45%	0.00%	0.40%	0.40%	0.25%	0.40%	
SBI Treasury Advantage Fund	Nil	No Clawback	0.75%	0.00%	0.25%	0.25%	0.00%	0.25%	
SBI Short Term Fund	Nil	No Clawback	1.00%	0.00%	0.30%	0.30%	0.10%	0.30%	
<b>SBI GOLD FUND</b>									
SBI Gold Fund	1% for exit within 1 year	No Clawback	0.75%	-	0.25%	0.25%	0.00%	0.25%	
<b>Ultra Short Term</b>									
SBI Savings Fund	0.10% for exit within 3 business days	No Clawback	1.50%	0.00%	0.50%	0.50%	0.00%	0.50%	
SBI Ultra Short Term Fund	Nil	No Clawback	0.20%	0.00%	0.05%	0.05%	0.05%	0.05%	
<b>Liquid Funds</b>									
SBI Premier Liquid	Nil	No Clawback	0.15%	0.00%	0.05%	0.05%	0.00%	0.05%	
SBI Magnum Insta Cash Fund	Nil	No Clawback	0.15%	0.00%	0.05%	0.05%	0.00%	0.05%	
SBI Magnum Insta Cash Fund - Liquid Floater Plan	Nil	No Clawback	0.15%	0.00%	0.05%	0.05%	0.00%	0.05%	

**Terms & Conditions:**

- 1.The above structure is valid only for the period April 01, 2017 to Mar 31, 2018. However AMC reserves the right to review the same during the quarter
- 2.Only AMFI / NISM registered distributors empanelled with us are eligible for the above incentive structure.
- 3.Only the valid application form under "Regular Plan" with ARN number mentioned in the broker code cell will be considered for the above incentive structure.
4. In case of switch transaction from one equity fund to another equity fund before the exit load period viz. 1 year for most of our equity funds), no upfront incentive will be payable.
5. In case the investment is redeemed within 12 months, the B-15 special Incentive will be completely recovered / clawed back / set off from the Brokerage payments of the Distributor. The B-15 rates are subject to review on quarterly basis.
6. In case the investment is redeemed within 12 months, then the upfront commission will be proportionately (i.e. for the remaining period of exit load period) recovered / clawed back / set off from brokerage payments to the Distributor.
- 7.The list of Top 15 Centres may undergo change from time to time based on the AMFI/SEBI guidelines
8. AMC reserves the right to change the structure without any prior intimation.
- 9.The Brokerage payouts given above are subject to change based on any change in regulations or cost structure or changes subsequent to implementation of GST.
- 10.You are advised to abide by the code of conduct and rules/regulations laid down by SEBI and AMFI.
11. The above structure is applicable for the lumpsum and SIP/STP sales.