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L&T Financial Services
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L&T Mutual Fund

July 1, 2018

Dear Partner,

At L&T Mutual Fund, it has been our endeavor to reward our key partners for the special efforts they make in mobilizing higher business for us.

We are pleased to announce a special drive for the period 1st July 2018 to 30th Sept. 2018 enhance your rewards for the effort put in.

Mobilization in the below mentioned schemes during the aforesaid period shall be rewarded in the following manner:

Mobilization

Name of the Schemes	Mobilization	Additional Trail for the life of the asset
L&T India Large Cap Fund L&T Infrastructure Fund L&T India Value Fund L&T Mid Cap Fund L&T Business Cycles Fund L&T Equity Fund L&T Emerging Businesses Fund L&T Large And Mid Cap Fund (Formerly L&T India Special Situations Fund) L&T Tax Advantage Fund L&T Dynamic Equity Fund L&T Hybrid Equity Fund (Formerly L&T India Prudence Fund)	>= Rs 25 Lakhs to < Rs 50 Lakhs	0.10%
	>= Rs 50 Lakhs	0.20%

Please note that Only New Purchases, Additional Purchases and Switches from L&T Arbitrage Opportunities Fund, L&T Equity Savings Fund and Debt Funds into the above mentioned schemes (including switches through systematic transfer) will be considered for the Additional Trail. This trail is over and above the brokerage structure shared with you for the quarter.

We look forward to your strong support and remain committed to building a mutually strong relationship with you.

Yours truly,

Ankur Thakore

Ankur Thakore
Chief Distribution Officer, Retail & Institutional