BNP PARIBAS MUTUAL FUND

The asset manager for a changing world

## LOAD & DISTRIBUTOR REMUNERATION STRUCTURE

1st July 2018 - 31st August 2018

| Scheme Name Plan (For All Application Sizes) | Brokerage | | | | | | Clawback Period in Months*** | Exit Load |
|---|---|---|---|---|---|---|---|---|
| | Applicable to T30 & B30 Cities | | | | | Applicable Only to B30 Cities | | |
| | Sales Incentive | Trail - First Year | Trail - Second Year | Trail - Third Year | Trail - Fourth Year Onwards | Special Sales Incentive (Refer to T&C for details) | | |
| | | Annual Paid Monthly | Annual Paid Monthly | Annual Paid Monthly | Annual Paid Monthly | | | |
| **BNP Paribas Large Cap Fund** | 0.00% | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | NIL | 12 | If units of the Scheme are redeemed or switched out up to 10% of the units (the limit) within 12 months from the date of allotment - Nil.<br>I If units of the scheme are redeemed or switched out in excess of the limit within 12 months from the date of allotment - 1% of the applicable NAV.<br>I If units of scheme are redeemed or switched out after 12 months from the date of allotment - Nil. |
| **BNP Paribas Mid Cap Fund** | 0.00% | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | NIL | 12 | |
| **BNP Paribas Multi Cap Fund** | 0.00% | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | NIL | 12 | |
| **BNP Paribas Focused 25 Equity Fund** | 0.00% | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | NIL | 12 | |
| **BNP Paribas Long Term Equity Fund** | 0.00% | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | NIL | 36 | 3 year lock in |
| **BNP Paribas Arbitrage Fund** | 0.00% | 0.50% p.a. | 0.50% p.a. | 0.50% p.a. | 0.50% p.a. | NIL | 0 | 0.25% if redeemed/ switched out upto 1 months from the date of subscription /swtich in , Nil if redeemed/ switched out after 1 months from the date of subscription/ switch in. |
| **BNP Paribas Substantial Equity Hybrid Fund** | 0.00% | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | 1.50% p.a. | NIL | 12 | 1% if redeemed/ switched out within 1 year from the date of subscription/ switch in, Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in |
| **BNP Paribas Conservative Hybrid Fund** | 0.00% | 1.00% p.a. | 1.00% p.a. | 1.00% p.a. | 1.00% p.a. | NIL | 0 | 1% if redeemed or switched-out within 6 months from the date of subscription/switch-in. Nil if redeemed or switch-in. No entry/ exit load will be charged on Dividend Reinvestment units. |
| **BNP Paribas Flexi Debt Fund** | 0.25% | 1.00% p.a. | 1.00% p.a. | 1.00% p.a. | 1.00% p.a. | NIL | 6 | 0.75% if redeemed/ switched out within 6 months from the date of subscription/ switch in, Nil if redeemed/ switched out after 6 months from the date of subscription/ switch in |
| **BNP Paribas Corporate Bond Fund** | 0.00% | 0.24% p.a. | 0.24% p.a. | 0.24% p.a. | 0.24% p.a. | NIL | 0 | 1.00% - If redeemed/switched out between 0-12 Months. 0.50% - If redeemed/switched out between 13-24 Months. 0.25% - If redeemed/switched out between 25-36 Months. Nil - If redeemed/switched out after 36 Months. |
| **BNP Paribas Short Term Fund** | 0.20% | 0.70% p.a. ^ | 0.70% p.a. | 0.70% p.a. | 0.70% p.a. | NIL | 6 | NIL |
| **BNP Paribas Medium Term Fund** | 0.00% | 0.85% p.a. | 0.85% p.a. | 0.85% p.a. | 0.85% p.a. | NIL | 12 | 1% if redeemed/ switched out upto 1 year from the date of subscription /swtich in , Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in. |
| **BNP Paribas Low Duration Fund** | 0.00% | 0.50% p.a. | 0.50% p.a. | 0.50% p.a. | 0.50% p.a. | NIL | 0 | NIL |
| **BNP Paribas Liquid Fund** | 0.00% | 0.02% p.a. | 0.02% p.a. | 0.02% p.a. | 0.02% p.a. | NIL | 0 | NIL |

Please click here to view Terms & Conditions.

Terms & Conditions as attached shall also be applicable. Brokerage rates are inclusive of GST. ^ 4th month onwards.

The above mentioned brokerage will be payable only to distributors empanellend with us and applications logged under their registered ARN's with us

No Sales Incentive will be paid for intra-scheme switches. In all other switch transactions, the sales incentive will be paid as per above subject to applicable exit loads

***In case where there is no sales incentive the claw back shall not be applicable