Annexure A- Brokerage Terms & Conditions

1. The attached brokerage structure is applicable for Jul, 2018 (1st Jul'18 to 31st Jul'18). However, Reliance Nippon Life Asset Management Ltd. reserves the right to change the Brokerage Rates applicable – Distribution Incentive / Trail in the intermittent period in case of Regulatory Changes / Change in Industry practices in respect to payment of Brokerage on Funds.
2. T-30 refers to the Top 30 cities provided by AMFI & B-30 cities, refers to all the cities beyond the Top 30 cities. Ahmedabad, Bangalore, Baroda, Bhopal, Bhubaneshwar, Chandigarh, Chennai, Cochin, Coimbatore, Dehradun, Guwahati, Hyderabad, Indore, Jaipur, Jamshedpur, Kanpur, Kolkata, Lucknow, Ludhiana, Mumbai (including Thane & Navi Mumbai), New Delhi (Including NCR), Nagpur, Nashik, Panaji, Patna, Pune, Rajkot, Ranchi, Surat & Udaipur. Any Investments from above mentioned Cities / Pin code categories will be eligible for brokerage payment as per T-30 brokerage structure. In addition to above mentioned Top 30 cities, the **NRI investments** will be considered as T-30 investments for the purpose of brokerage payment
3. The rate defined in the structure would be applicable for lump sum as well as SIP investments only. There will be separate rates for SIP Insure investment as mentioned in the structure. The SIP Insure upfront rates for all the schemes will be the same. However the trail for investments in SIP Insure transactions would 10bps lower than investments in other SIP transactions.

4. **Frequency of Payments:**
   The Distribution Incentive, Annual Retention Incentive & Trail brokerage payment will be paid on monthly basis as per existing payment process.

5. **Recovery :**
   Complete Redemption: In case the investment is redeemed within the Claw back period, as applicable in the respective scheme.
   a. The Distribution Incentive (a, b) will be proportionately recovered / clawed back from the future Brokerage payments of the Distributor
   b. The Annual Retention Incentive(c) will be completely recovered / clawed back from the future Brokerage payments of the Distributor (*By default Claw back period for ARI is One Year*)

   Partial Redemption: In case the investment is partially redeemed within the Claw back period, as applicable in the respective scheme
   c. The Distribution Incentive (a, b) will be proportionately recovered / clawed back from the future Brokerage payments of the Distributor to the extent of the units redeemed
   d. The Annual Retention Incentive(c) will be completely recovered / clawed back from the future Brokerage payments of the Distributor to the extent of the units redeemed (*By default Claw back period for ARI is One Year*)
6. The Distribution incentive offered is inclusive of PRP Club Incentive
7. For Club benefits, please refer to the Partnership Recognition Programme
8. Please read the latest SID and addendums thereto carefully confirm the scheme-details
9. Brokerage For Close-ended schemes will be as communicated by the AMC separately
10. Respective scheme commission structure will be applicable for SIP/STP and SIP +Insure application where tenure less than 3 years.
11. Please refer SIP Incentive structure for SIPs/STPs tenure more than 3 years
12. Direct Plan (Lump sum & SIP Investments):
    i) For Investments and Switches in Direct Plan w. e .f 01st Jan, 2013, no Brokerage (Distribution Incentive, Additional Distribution Incentive, Annual Retention Incentive and Trail) would be paid.
    ii) Switches from Existing Plans into Direct Plan will be subject to proportionate or complete claw back as per the claw back period of the scheme.

13. For switches between the below Scheme / Scheme Categories, the below structure would be applicable

a) Distribution Incentive / Additional Distribution Incentive (including Annual Retention Incentive) would be applicable for Switches from all schemes as mentioned below

Switch Out Asset Class / Scheme	Switch In Asset Class / Scheme				
	Equity	Debt	Gold	Ultra Short Term	Liquid
Equity	Yes	Yes	Yes	NA	NA
Debt	Yes	Yes	Yes	NA	NA
Gold	Yes	Yes	NA	NA	NA
Ultra Short Term	Yes	Yes	Yes	NA	NA
Liquid	Yes	Yes	Yes	NA	NA

- Distribution Incentive / Additional Distribution Incentive / Annual Retention Incentive will not be applicable for Switches within the same scheme (including normal and Direct plans)

14. The brokerage will be paid on the basis of the Pin code of the Investor for investments
15. There will be no additional tie-up in any of the above mentioned schemes during the Quarter.
16. The brokerage structure communicated by Reliance Nippon Life Asset Management Ltd. (RNAM/RMF) from time to time is on an all inclusive basis (gross rate), i.e. inclusive of any cess, charges, service tax etc. Further, the brokerage payable would be subject to all the statutory deductions, including income tax, etc.
17. As per service tax notification no.18/2006 dated March 1, 2016 liability to pay service tax on distribution commission is on service provider i.e. distributors w.e.f. April 1, 2016.
    Distribution commission payable by RNAM/RMF to distributor is inclusive of service tax and distributor is required to pay service tax in order to comply with service tax notification.
18. AMC reserves the right to make prospective changes to the structure including trail on existing assets. In the event of unavoidable reduction in expenses due to regulatory / other reasons, the perpetual trail may undergo change
19. In accordance with the clause 4(d) of SEBI Circular No. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009 the distributors should disclose all the commissions (In the form of trail commission or any other mode) payable to them for the different competing scheme of various mutual fund from amongst which the scheme is being recommended to the investors. Please ensure compliance
20. Distributor incentive in any form should be as per the limit prescribed by AMFI Best practice guidelines circular No 54/2014-15 "Distribution Cost - Commission Pay-out". In case any distributor incentive paid is beyond the prescribed limit of AMFI guidelines, RNAM /RMF reserves the right to recover the same.