

LOAD & DISTRIBUTOR REMUNERATION STRUCTURE

1st July 2014 - 30th September 2014

Scheme Name Plan	Brokerage						Exit Load / CDSC
	Applicable to T15 & B15 Cities					Applicable Only to B15 Cities	
	Sales Incentive	Trail - First Year	Trail - Second Year	Trail - Third Year	Trail - Fourth Year Onwards	Special Sales Incentive(Refer to terms & conditions for details)	
		Annual Paid Monthly	Annual Paid Monthly	Annual Paid Monthly	Annual Paid Monthly		
BNP Paribas Equity Fund, BNP Paribas Mid Cap Fund and BNP Paribas Dividend Yield Fund							
For All Application Sizes	Nil	2.00% p.a.	1.50% p.a.	1.50% p.a.	1.50% p.a.	0.50%#	1% if redeemed/ switched out within 1 year from the date of subscription/ switch in, Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in
BNP Paribas Tax Advantage Plan (ELSS)							
For All Application Sizes	6.00%	Nil	Nil	Nil	0.75% p.a.	Nil	Nil
BNP Paribas Monthly Income Plan	Nil						
For All Application Sizes		1.00% p.a.	1.00% p.a.	1.00% p.a.	1.00% p.a.	Nil	CDSC: 1.00% if redeemed / switched-out within 1 year
BNP Paribas Money Plus Fund							
For All Application Sizes	Nil	0.50% p.a.	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	Nil
BNP Paribas Flexi Debt Fund							
For All Application Sizes	1.00%	Nil	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	0.75% if redeemed/ switched out within 6 months from the date of subscription/ switch in, Nil if redeemed/ switched out after 6 months from the date of subscription/ switch in
BNP Paribas Bond Fund							
For All Application Sizes	1.00%	Nil	0.30% p.a.	0.30% p.a.	0.30% p.a.	Nil	1% if redeemed/ switched out upto 1 year from the date of subscription /switch in , Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in.
BNP Paribas Short Term Income Fund							
For All Application Sizes	0.50%	Nil	0.15% p.a.	0.15% p.a.	0.15% p.a.	Nil	0.50% if redeemed/ switched out upto 6 Months from the date of subscription/ switch in, Nil if redeemed/ switched out after 6 Months from the date of subscription/ switch in
BNP Paribas Income & Gold Fund							
For All Application Sizes	1.25%	Nil	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	1.00% if redeemed or switched-out upto 12 months from the date of allotment of units. 0.50%, if redeemed or switched-out after completion of 12 months upto 18 months from the date of allotment of units. Nil, if redeemed or switched-out after 18 months from the date of allotment of units.
BNP Paribas Government Securities Fund							
For All Application Sizes	Nil	0.75% p.a.	0.75% p.a.	0.75% p.a.	0.75% p.a.	Nil	Nil
BNP Medium Term Income Fund Fund							
For All Application Sizes	Nil	0.90% p.a.	0.90% p.a.	0.90% p.a.	0.90% p.a.	Nil	1% if redeemed/ switched out upto 1 year from the date of subscription /switch in , Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in.
BNP Paribas Overnight Fund							
For All Application Sizes	Nil	0.05% p.a.	0.05% p.a.	0.05% p.a.	0.05% p.a.	Nil	Nil

Brokerage rates are inclusive of all taxes.

Upfront sales incentive is applicable upto single application of Rs 50,00,000, for any amount above that only trail commission of the same value will be paid.

The above mentioned brokerage will be payable only to distributors empanelled with us and applications logged under their registered ARN's with us

Terms & Conditions as attached shall also be applicable

No Sales Incentive will be paid for intra-scheme switchees. In all other switch transactions, the sales incentive will be paid as per above subject to applicable exit loads