



Distributor Incentive Structure effective from 1st October 2014 to 31st October 2014

Beyond Top 15 (B-15) centres exclude Ahmedabad, Bengaluru, Vadodara, Chandigarh, Chennai, Hyderabad, Jaipur, Kanpur, Kolkata, Lucknow, Mumbai (including Thane & Navi Mumbai), New Delhi (including NCR), Panjim, Pune and Surat

Category	Scheme Name	Exit load	Applicable for all distributors (T-15 & B-15)			Applicable for B-15
			\$Upfront Commission	Trail Commission (1st Year) (p.a)	Trail Commission (2nd year onwards) (p.a)	#Special Trail Commission for B-15 centres (1st year)
Equity	SBI Magnum Equity Fund	1% for exit within 1 year	0.75%	0.50%	0.50%	1.50%
	SBI FMCG Fund, SBI IT Fund and SBI Pharma Fund	Nil	Nil	1.25%	0.75%	1.50%
	SBI Magnum Multiplier Plus, SBI Magnum Multicap Fund	Nil	Nil	1.00%	0.50%	1.50%
	Other Equity Funds (SBI Small & Midcap Fund, SBI Bluechip Fund, SBI Emerging Businesses Fund, SBI Magnum Comma Fund, SBI Contra Fund, SBI Infrastructure Fund & SBI PSU Fund)	1% for exit within 1 year	0.50%	0.50%	0.50%	1.50%
	SBI Nifty Index Fund	1% for exit within 7 business days	Nil	0.50%	0.50%	0.25%
	SBI Arbitrage Opportunities Fund	0.25% for exit within 7 business days	Nil	0.40%	0.40%	Nil
ELSS	SBI Magnum Taxgain Scheme	NA	4.00%	Nil	0.50%(4th Year onwards)	1.50% (payable upfront)
FOF	SBI Gold Fund - Application size upto Rs.2 crores	1% for exit within 1 year	0.80%	Nil	0.35%	Nil
	SBI Gold Fund - Application size above Rs.2 crores	1% for exit within 1 year	Nil	0.80%	0.35%	Nil
Hybrid	SBI EDGE Fund - Application size upto Rs 2 Crs	1% for exit within 1 year	0.75%	Nil	0.40%	Nil
	SBI EDGE Fund - Application size above Rs 2 Crs	1% for exit within 1 year	Nil	0.75%	0.40%	Nil
	SBI Magnum Monthly Income Plan - Application size upto 2 Crs	1% for exit within 1 year	0.75%	0.50%	0.50%	1.25%
	SBI Magnum Monthly Income Plan - Application size above 2 Crs	1% for exit within 1 year	Nil	1.25%	0.50%	1.25%
	SBI Regular Savings Plan - Application size upto Rs 2 Crs	1% for exit within 1 year	0.75%	0.50%	0.50%	1.25%
	SBI Regular Savings Plan - Application size above 2 Crs	1% for exit within 1 year	Nil	1.25%	0.50%	1.25%
	SBI Magnum Children Benefit Plan	3% for exit w/i 1 yr, 2% for exit w/i 2 yrs, 1% for exit w/i 3 yrs	0.50%	0.50%	0.50%	Nil
Debt Funds	SBI Magnum Income Fund - Application size upto Rs 25 Lakh	1% for exit within 1 year	0.75%	Nil	0.40%	Nil

	SBI Magnum Income Fund - Application size above Rs 25 Lakh	1% for exit within 1 year	Nil	0.75%	0.40%	Nil
	SBI Dynamic Bond Fund - Application size upto Rs.25 lakhs	0.50% for exit within 6 months	0.50%	1st to 6th month: Nil; 7th to 12th month: 1.00%	0.50%	Nil
	SBI Dynamic Bond Fund - Application size above Rs.25 lakhs	0.50% for exit within 6 months	Nil	1.00%	0.50%	Nil
	SBI Magnum Gilt Fund - Short Term	0.15% for exit within 15 days	Nil	0.30%	0.30%	Nil
	SBI Magnum Gilt Fund - Long Term	0.25% for exit within 15 days	Nil	0.50%	0.50%	Nil
	SBI Benchmark Gsec Fund	Nil	Nil	0.25%	0.25%	Nil
	SBI Short Horizon Fund - Short Term	0.25% for exit within 90 days	Nil	0.50%	0.50%	Nil
	SBI Treasury Advantage Fund	0.50% for exit within 6 months	0.50%*	0.25%	0.50%	Nil
Ultra Short Term	SBI Short Horizon Fund - Ultra Short Term	Nil	Nil	0.05%	0.05%	Nil
	SBI Magnum Income Fund - Floating Rate - Savings Plus Bond Plan	0.10% for exit within 3 business days	Nil	0.50%	0.50%	Nil
Liquid Funds	SBI Premier Liquid Fund	Nil	Nil	0.05%	0.05%	Nil
	SBI Magnum Insta Cash Fund	0.10% for exit within 3 business days	Nil	0.05%	0.05%	Nil
	SBI Magnum Insta Cash Fund - Liquid Floater Plan	0.50% for exit within 1 month	Nil	0.05%	0.05%	Nil

* SBI Treasury Advantage Fund - Clawback applicable if withdrawn within 1 year.

Terms & Conditions:

- 1.The above structure is valid only for the period 1st October, 2014 to 31st October, 2014
- 2.Only AMFI / NISM registered distributors empanelled with us are eligible for the above incentive structure.
- 3.Only the valid application form under "Regular Plan" with ARN number mentioned in the broker code cell will be considered for the above incentive structure.
- 4.In case of switch transaction from one equity fund to another equity fund before the exit load period (viz. 1 year for most of our equity funds), no upfront incentive will be payable.
- #5.In case the investment is redeemed within the exit load period, as applicable under the fund, the B-15 special Incentive will be completely recovered / clawed back / set off from the future Brokerage payments of the Distributor.
- \$6.In case the investment is redeemed within the exit load period, as applicable under the fund, then the upfront commission & additional upfront incentive(if any) will be proportionatly (i.e. for the remaining period of exit load period) recovered / clawed back / set off from future payments.
7. The list of top 15 centres may undergo change from time to time based on the AMFI/SEBI guidelines
- 8.AMC reserves the right to change the structure without any prior intimation.
- 9.Please refer to the enclosed annexure for applicable commission and incentive on SIP/STP mobilisation.
- 10.Trail from 2nd year onwards is subject to change based on any change in regulations or cost structure.
- 11.You are advised to abide by the code of conduct and rules/regulations laid down by SEBI and AMFI.