

**Full Trail Model - Jan'20**

**Platinum**

**Brokerage Structure**

(Lumpsum & SIP Investments)						Annual Retention Incentive for B-30 Locations- in Trail (p.a.)	T-30		B-30	
Proposed Category	Scheme Name	Exit Load(*)	Claw Back Period	1st Yr. Trail (p.a)	2nd Yr. Onwards Trail (p.a)		Total 1st yr Payout	3 yr Payout	Total 1st yr Payout	3 yr Payout
<b>Equity</b>										
Large Cap	NIPPON INDIA LARGE CAP FUND	12 Months	12 months	1.00%	1.00%	1.75%	1.00%	3.00%	2.75%	4.75%
Large & Mid Cap	NIPPON INDIA VISION FUND	12 Months	12 months	0.85%	0.85%	1.50%	0.85%	2.55%	2.35%	4.05%
Multi Cap	NIPPON INDIA MULTI CAP FUND	12 Months	12 months	1.00%	1.00%	1.75%	1.00%	3.00%	2.75%	4.75%
Focused Fund - Multi Cap	NIPPON INDIA FOCUSSED EQUITY FUND	12 Months	12 months	0.85%	0.85%	1.75%	0.85%	2.55%	2.60%	4.30%
Mid Cap	NIPPON INDIA GROWTH FUND	12 Months	12 months	1.10%	1.10%	1.75%	1.10%	3.30%	2.85%	5.05%
Small Cap	NIPPON INDIA SMALL CAP FUND	12 Months	12 months	0.80%	0.80%	1.75%	0.80%	2.40%	2.55%	4.15%
Value Fund	NIPPON INDIA VALUE FUND	12 Months	12 months	1.10%	1.10%	1.50%	1.10%	3.30%	2.60%	4.80%
Sectoral	NIPPON INDIA BANKING FUND	12 Months	12 months	0.85%	0.85%	1.50%	0.85%	2.55%	2.35%	4.05%
	NIPPON INDIA PHARMA FUND	12 Months	12 months	1.00%	1.00%	1.50%	1.00%	3.00%	2.50%	4.50%
Thematic	NIPPON INDIA CONSUMPTION FUND	12 Months	12 months	0.90%	0.90%	1.50%	0.90%	2.70%	2.40%	4.20%
	NIPPON INDIA POWER & INFRA FUND	12 Months	12 months	0.85%	0.85%	1.50%	0.85%	2.55%	2.35%	4.05%
	NIPPON INDIA JAPAN EQUITY FUND	12 Months	12 months	0.80%	0.80%	1.50%	0.80%	2.40%	2.30%	3.90%
	NIPPON INDIA US EQUITY OPPORTUNITIES FUND	12 Months	12 months	0.80%	0.80%	1.50%	0.80%	2.40%	2.30%	3.90%
	NIPPON INDIA QUANT FUND	1 month	12 months	0.70%	0.70%	1.50%	0.70%	2.10%	2.20%	3.60%
<b>Hybrid</b>										
Conservative Hybrid	NIPPON INDIA HYBRID BOND FUND	12 Months	12 months	1.15%	1.15%	1.00%	1.15%	3.45%	2.15%	4.45%
Aggressive Hybrid	NIPPON INDIA EQUITY HYBRID FUND	12 Months	12 months	0.90%	0.90%	1.50%	0.90%	2.70%	2.40%	4.20%
Equity Savings	NIPPON INDIA EQUITY SAVINGS FUND	12 Months	12 months	0.85%	0.85%	1.50%	0.85%	2.55%	2.35%	4.05%
Balanced Advantage	NIPPON INDIA BALANCED ADVANTAGE FUND	12 Months	12 months	1.20%	1.20%	1.50%	1.20%	3.60%	2.70%	5.10%
<b>Goal Based</b>										
ELSS	NIPPON INDIA TAX SAVER FUND	3 yr lock in	3 yr lock in	0.90%	0.90%	1.75%	0.90%	2.70%	2.65%	4.45%
Retirement	NIPPON INDIA RETIREMENT FUND - WEALTH CREATION	5 yr lock in	5 yr lock in	1.20%	1.20%	1.50%	1.20%	3.60%	2.70%	5.10%
	NIPPON INDIA RETIREMENT FUND - INCOME GENERATION	5 yr lock in	5 yr lock in	1.10%	1.10%	1.50%	1.10%	3.30%	2.60%	4.80%
<b>Index &amp; FOF</b>										
Index	NIPPON INDIA INDEX FUND - NIFTY PLAN	7 days	No Clawback	0.75%	0.75%	NIL	0.75%	2.25%	0.75%	2.25%
	NIPPON INDIA INDEX FUND - SENSEX PLAN	7 days	No Clawback	0.30%	0.30%	NIL	0.30%	0.90%	0.30%	0.90%
FOF	NIPPON INDIA GOLD SAVINGS FUND	12 Months	No Clawback	0.30%	0.30%	NIL	0.30%	0.90%	0.30%	0.90%
	NIPPON INDIA JUNIOR BEES FOF	NIL	No Clawback	0.25%	0.25%	NIL	0.25%	0.75%	0.25%	0.75%
<b>Debt</b>										
Low Duration Fund	NIPPON INDIA LOW DURATION FUND	NIL	No Clawback	0.45%	0.45%	NIL	0.45%	1.35%	0.45%	1.35%
Corporate Bond	NIPPON INDIA PRIME DEBT FUND	NIL	No Clawback	0.25%	0.25%	NIL	0.25%	0.75%	0.25%	0.75%
Short Duration Fund	NIPPON INDIA SHORT TERM FUND	NIL	No Clawback	0.75%	0.50%	NIL	0.75%	1.75%	0.75%	1.75%
Long Duration Fund	NIPPON INDIA NIVESH LAKSHYA FUND	36 Months	No Clawback	0.25%	0.25%	NIL	0.25%	0.75%	0.25%	0.75%
Banking & PSU	NIPPON INDIA BANKING & PSU FUND	NIL	No Clawback	0.35%	0.35%	NIL	0.35%	1.05%	0.35%	1.05%
Floater	NIPPON INDIA FLOATING RATE FUND	1 Month	No Clawback	0.25%	0.25%	NIL	0.25%	0.75%	0.25%	0.75%
Credit Risk	NIPPON INDIA CREDIT RISK FUND	12 Months	12 months	1.00%	1.00%	0.50%	1.00%	3.00%	1.50%	3.50%
Medium Duration	NIPPON INDIA STRATEGIC DEBT FUND	12 Months	No Clawback	0.80%	0.80%	NIL	0.80%	2.40%	0.80%	2.40%
Dynamic Bond	NIPPON INDIA DYNAMIC BOND FUND	12 Months	No Clawback	0.85%	0.85%	NIL	0.85%	2.55%	0.85%	2.55%
Medium & Long Duration	NIPPON INDIA INCOME FUND	NIL	No Clawback	1.10%	0.90%	NIL	1.10%	2.90%	1.10%	2.90%
Gilt	NIPPON INDIA GILT SECURITIES FUND	NIL	No Clawback	0.90%	0.90%	NIL	0.90%	2.70%	0.90%	2.70%
<b>Arbitrage</b>										
Arbitrage	NIPPON INDIA ARBITRAGE FUND	1 month	No Clawback	0.50%	0.50%	NIL	0.50%	1.50%	0.50%	1.50%
<b>Liquid/Ultra Liquid</b>										
Liquid Fund	NIPPON INDIA LIQUID FUND	7 Days	No Clawback	0.05%	0.05%	NIL	0.05%	0.15%	0.05%	0.15%
Liquid Fund	NIPPON INDIA OVERNIGHT FUND	NIL	No Clawback	0.07%	0.07%	NIL	0.07%	0.21%	0.07%	0.21%
Money Market	NIPPON INDIA MONEY MARKET FUND	NIL	No Clawback	0.05%	0.05%	NIL	0.05%	0.15%	0.05%	0.15%
Ultra Short Duration	NIPPON INDIA ULTRA SHORT DURATION FUND	NIL	No Clawback	0.75%	0.75%	NIL	0.75%	2.25%	0.75%	2.25%

Please refer annexure for detailed terms & conditions and SIP Insure brokerage and applicability of ARI-Annual Retention Trail Incentive.

(\*) Kindly refer SID