

**Statement of Commissions Payable to Distributors - 'Blue' category for 1st January 2020 to 31st March 2020**

Name of AMC: **HDFC Asset Management Company Limited**  
 Name of Mutual Fund: **HDFC Mutual Fund**



Brokerage Rate applicable for Lumpsum & SIP Investments			Trail Year 1 Onwards - T30 & B30 APM (p.a)	Additional Commission B30 Cities Trail Yr 1 - APM (p.a.) #	SIP/STP Incentive - Perpetual Trail @	3 Years Payout - T30		3 Years Payout - B30	
Scheme Name	Category	Exit Load Period				Lumpsum	SIP	Lumpsum	SIP
Equity Schemes:									
HDFC Equity Fund	Multi Cap Fund	12 Months	0.90%	1.75%	0.05%	2.70%	2.85%	4.45%	4.60%
HDFC Top 100 Fund	Large Cap Fund	12 Months	0.95%	1.75%	0.05%	2.85%	3.00%	4.60%	4.75%
HDFC Growth Opportunities Fund	Large & Mid Cap Fund	12 Months	1.25%	1.75%	0.05%	3.75%	3.90%	5.50%	5.65%
HDFC Mid Cap Opportunities Fund	Mid Cap Fund	12 Months	0.90%	1.75%	0.05%	2.70%	2.85%	4.45%	4.60%
HDFC Small Cap Fund	Small Cap Fund	12 Months	1.00%	1.75%	0.05%	3.00%	3.15%	4.75%	4.90%
HDFC Capital Builder Value Fund	Value Fund	12 Months	1.05%	1.75%	0.05%	3.15%	3.30%	4.90%	5.05%
HDFC Focused 30 Fund	Focused Fund	12 Months	1.35%	1.75%	0.05%	4.05%	4.20%	5.80%	5.95%
HDFC Infrastructure Fund	Sectoral / Thematic Fund	12 Months	1.30%	1.75%	0.05%	3.90%	4.05%	5.65%	5.80%
HDFC Tax Saver Fund	ELSS	3 Years lock-in	0.95%	1.75%	0.05%	2.85%	3.00%	4.60%	4.75%
Hybrid Schemes:									
HDFC Hybrid Debt Fund	Conservative Hybrid Fund	12 Months	0.95%	1.75%	0.05%	2.85%	3.00%	4.60%	4.75%
HDFC Hybrid Equity Fund	Aggressive Hybrid Fund	12 Months	0.90%	1.75%	0.05%	2.70%	2.85%	4.45%	4.60%
HDFC Balanced Advantage Fund	Balanced Advantage Fund	12 Months	0.85%	1.75%	0.05%	2.55%	2.70%	4.30%	4.45%
HDFC Multi-Asset Fund	Multi Asset Allocation	12 Months	1.30%	1.00%	0.05%	3.90%	4.05%	4.90%	5.05%
HDFC Arbitrage Fund	Arbitrage Fund	1 Month	0.50%	-	-	1.50%	1.50%	1.50%	1.50%
HDFC Equity Savings Fund	Equity Savings Fund	12 Months	1.05%	1.75%	0.05%	3.15%	3.30%	4.90%	5.05%
Solution Oriented Schemes:									
HDFC Retirement Savings Fund	Retirement Fund	\$	1.30%	1.75%	0.05%	3.90%	4.05%	5.65%	5.80%
HDFC Children's Gift Fund	Children's Fund	\$\$	1.10%	1.75%	0.05%	3.30%	3.45%	5.05%	5.20%
Other Schemes:									
HDFC Index Fund - NIFTY 50 Plan	Index	3 days	0.15%	-	-	0.45%	0.45%	0.45%	0.45%
HDFC Index Fund – Sensex Plan		3 days	0.15%	-	-	0.45%	0.45%	0.45%	0.45%
HDFC Dynamic PE Ratio Fund of Funds	FOF	12 Months	0.90%	-	-	2.70%	2.70%	2.70%	2.70%
HDFC Gold Fund		12 Months	0.45%	-	-	1.35%	1.35%	1.35%	1.35%
Debt Schemes:									
HDFC Overnight Fund	Overnight Fund	NIL	0.05%	-	-	0.15%	0.15%	0.15%	0.15%
HDFC Liquid Fund	Liquid Fund	NIL	0.05%	-	-	0.15%	0.15%	0.15%	0.15%
HDFC Ultra Short Term Fund	Ultra Short Duration Fund	NIL	0.30%	-	-	0.90%	0.90%	0.90%	0.90%
HDFC Low Duration Fund	Low Duration Fund	NIL	0.60%	-	-	1.80%	1.80%	1.80%	1.80%
HDFC Money Market Fund	Money Market Fund	NIL	0.15%	-	-	0.45%	0.45%	0.45%	0.45%
HDFC Short Term Debt Fund	Short Duration Fund	NIL	0.15%	-	-	0.45%	0.45%	0.45%	0.45%
HDFC Medium Term Debt Fund	Medium Duration Fund	NIL	0.70%	-	-	2.10%	2.10%	2.10%	2.10%
HDFC Income Fund	Medium to Long Duration Fund	1 Month	1.00%	1.50%	-	3.00%	3.00%	4.50%	4.50%
HDFC Dynamic Debt Fund	Dynamic Bond Fund	6 Months	0.85%	1.50%	-	2.55%	2.55%	4.05%	4.05%
HDFC Corporate Bond Fund	Corporate Bond Fund	NIL	0.15%	-	-	0.45%	0.45%	0.45%	0.45%
HDFC Credit Risk Debt Fund	Credit Risk Fund	18 Months	0.80%	1.50%	-	2.40%	2.40%	3.90%	3.90%
HDFC Banking and PSU Debt Fund	Banking and PSU Fund	NIL	0.40%	-	-	1.20%	1.20%	1.20%	1.20%
HDFC Gilt Fund	Gilt Fund	NIL	0.50%	-	-	1.50%	1.50%	1.50%	1.50%
HDFC Floating Rate Debt Fund	Floater Fund	NIL	0.15%	-	-	0.45%	0.45%	0.45%	0.45%

APM - Annualised Payable Monthly

@\* For all instalments of SIP/STPs registered in the period of 1st January 2020 to 31st March 2020

\$\* Lock-in is from the date of investment till the retirement age of investor (i.e. completion of 60 years) or at the end of 5 years from date of investment, whichever is earlier

\$\$\* Lock-in is from the date of investment till the child attains age of 18 years or at the end of 5 years from date of investment, whichever is earlier

#\* The additional commission for B-30 cities shall be paid as trail only on investment amount (applicable for individual investors only). In case the investment is redeemed within 12 months, the additional trail commission paid shall be recovered/clawed back/set off fully from the future brokerage payments, at AMC's sole discretion. The inflows of amount upto Rs. 2,00,000/- per transaction, by individual investors shall be eligible for additional commission for mobilisation from B30 cities.

For general terms and conditions, please refer to the next page

**General Terms & Conditions:**

- \* Brokerage Structures are subject to the terms of empanelment and applicable laws and regulations, including SEBI (Mutual Fund) Regulations, AMFI Regulations, laws relating to Goods and Services Tax, Income Tax, SEBI/AMFI circulars etc.
- \* AMC reserves the right to change the brokerage/incentive without any prior intimation or notification at its sole discretion, and the Distributors shall not dispute the same. AMC shall not be responsible for any losses incurred due to changes in the brokerage/incentive structure.
- \* Refer KIM for minimum application amount
- \* The classification of cities for T-30 & B30 is as advised by AMFI and is subject to revision, if any.
- \* The commission rates mentioned above shall be inclusive of Goods and Services Tax and other relevant statutory/regulatory levies as applicable.
- \* You are advised to abide by the code of conduct and/or rules/regulations laid down by SEBI and AMFI.
- \* Please refrain from offering brokerage to your sub-brokers, if any, at a rate higher than the brokerage as aforementioned.
- \* The AMC reserves the right to suspend the brokerage payable to you, if brought to our notice that higher brokerage is offered to sub-brokers or you have violated the code of conduct and/or rules/regulations laid down by SEBI and AMFI and/or under the applicable law.
- \* **In accordance with the clause 4(d) of SEBI Circular No. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009, the distributors should disclose all the commissions (in the form of trail or any other mode) payable to them for the different competing schemes of various mutual funds from amongst which the scheme is being recommended to the investor. Distributors are advised to ensure compliance of the same.**