

The information contained herein is solely for private circulation for reading/understanding of registered Advisors/Distributors of ICICI Prudential Asset Management Company and should not be circulated to investors/prospective investors.

COMMISSION STRUCTURE - 1st July to 30th September 2020 IFA - iSELECT



| Only for Select Distributors & Advisors of ICICI Prudential Mutual Fund | | | Across all cities (T30 & B30) | | T30 Cities 3 year pricing Lumpsum | Additional Trail 1st year only for SIP/STP | T30 Cities 3 year pricing SIP/STP | Additional Payout for B30 Business\$ Trail 1st year only | B30 Cities 3 year pricing Lumpsum | B30 Cities 3 year pricing SIP/STP |
|--|--------------------------|--|-------------------------------|---------------------------|--|---|--|---|--|--|
| SCHEME NAME | Fund Positioning | Exit Load | Trail 1st year | Trail 2nd year onwards | | | | | | |
| ICICI Prudential Asset Allocator Fund (FOF) | Fund of Funds | 1 Year | 1.10% | 1.10% | 3.30% | 0.10% | 3.40% | 1.50% | 4.80% | 4.90% |
| EQUITY SCHEMES | | | | | | | | | | |
| ICICI Prudential Focused Equity Fund | Focused Fund | 1 Year | 1.25% | 1.25% | 3.75% | 0.10% | 3.85% | 1.50% | 5.25% | 5.35% |
| ICICI Prudential Bharat Consumption Fund | Thematic | 1 Year | 1.25% | 1.25% | 3.75% | 0.10% | 3.85% | 1.50% | 5.25% | 5.35% |
| ICICI Prudential MNC Fund | Thematic | 1 Year | 1.25% | 1.25% | 3.75% | 0.10% | 3.85% | 1.50% | 5.25% | 5.35% |
| ICICI Prudential Commodities Fund | Thematic | 1 Year | 1.30% | 1.30% | 3.90% | 0.10% | 4.00% | 1.50% | 5.40% | 5.50% |
| ICICI Prudential Midcap Fund | Mid Cap Fund | 1 Year | 1.05% | 1.05% | 3.15% | 0.10% | 3.25% | 1.50% | 4.65% | 4.75% |
| ICICI Prudential Smallcap Fund | Small Cap Fund | 1 Year | 1.20% | 1.20% | 3.60% | 0.10% | 3.70% | 1.50% | 5.10% | 5.20% |
| ICICI Prudential Exports and Services Fund | Thematic | 15 Days | 1.20% | 1.20% | 3.60% | 0.10% | 3.70% | 1.50% | 5.10% | 5.20% |
| ICICI Prudential Pharma Healthcare and Diagnostics (P.H.D.) Fund | Thematic | 15 Days | 1.15% | 1.15% | 3.45% | 0.10% | 3.55% | 1.50% | 4.95% | 5.05% |
| ICICI Prudential Manufacture in India Fund | Thematic | 1 Year | 1.20% | 1.20% | 3.60% | 0.10% | 3.70% | 1.50% | 5.10% | 5.20% |
| ICICI Prudential India Opportunities Fund | Thematic | 1 Year | 1.05% | 1.05% | 3.15% | 0.10% | 3.25% | 1.50% | 4.65% | 4.75% |
| ICICI Prudential Technology Fund | Sectoral | 15 Days | 1.35% | 1.35% | 4.05% | 0.10% | 4.15% | 1.50% | 5.55% | 5.65% |
| ICICI Prudential FMCG Fund | Sectoral | 15 Days | 1.25% | 1.25% | 3.75% | 0.10% | 3.85% | 1.50% | 5.25% | 5.35% |
| ICICI Prudential Dividend Yield Equity Fund | Dividend Yield Fund | 1 Year | 1.35% | 1.35% | 4.05% | 0.10% | 4.15% | 1.50% | 5.55% | 5.65% |
| ICICI Prudential Value Discovery Fund | Value Fund | 1 Year | 0.90% | 0.90% | 2.70% | Nil | 2.70% | 1.50% | 4.20% | 4.20% |
| ICICI Prudential Bluechip Fund | Large Cap Fund | 1 Year | 0.90% | 0.90% | 2.70% | Nil | 2.70% | 1.50% | 4.20% | 4.20% |
| ICICI Prudential Multicap Fund | Multi Cap Fund | 1 Year | 0.90% | 0.90% | 2.70% | Nil | 2.70% | 1.50% | 4.20% | 4.20% |
| ICICI Prudential Banking & Financial Services Fund | Sectoral | 15 Days | 1.00% | 1.00% | 3.00% | Nil | 3.00% | 1.50% | 4.50% | 4.50% |
| ICICI Prudential Infrastructure Fund | Thematic | 15 Days | 1.20% | 1.20% | 3.60% | Nil | 3.60% | 1.50% | 5.10% | 5.10% |
| ICICI Prudential Large & Mid Cap Fund | Large & Mid Cap Fund | 1 Month | 1.00% | 1.00% | 3.00% | Nil | 3.00% | 1.50% | 4.50% | 4.50% |
| ICICI Prudential US Bluechip Equity Fund | Thematic | 1 Month | 0.90% | 0.90% | 2.70% | Nil | 2.70% | 1.50% | 4.20% | 4.20% |
| ICICI Prudential Long Term Equity Fund (Tax Saving) | ELSS | 3 yr lock in | 1.00% | 1.00% | 3.00% | Nil | 3.00% | 1.50% | 4.50% | 4.50% |
| HYBRID SCHEMES | | | | | | | | | | |
| ICICI Prudential Balanced Advantage Fund | Balanced Advantage Fund | 1 Year | 0.90% | 0.90% | 2.70% | Nil | 2.70% | 1.50% | 4.20% | 4.20% |
| ICICI Prudential Equity & Debt Fund | Aggressive Hybrid Fund | 1 Year | 0.90% | 0.90% | 2.70% | Nil | 2.70% | 1.50% | 4.20% | 4.20% |
| ICICI Prudential Multi-Asset Fund | Multi Asset Allocation | 1 Year | 0.95% | 0.95% | 2.85% | Nil | 2.85% | 1.50% | 4.35% | 4.35% |
| ICICI Prudential Regular Savings Fund | Conservative Hybrid Fund | 1 Year | 0.95% | 0.95% | 2.85% | Nil | 2.85% | 1.50% | 4.35% | 4.35% |
| ICICI Prudential Equity Savings Fund | Equity Savings Fund | 15 Days | 0.70% | 0.70% | 2.10% | Nil | 2.10% | 1.50% | 3.60% | 3.60% |
| ICICI Prudential Equity Arbitrage Fund | Arbitrage Fund | 1 Month | 0.50% | 0.50% | 1.50% | Nil | 1.50% | Nil | 1.50% | 1.50% |
| SOLUTION ORIENTED SCHEME | | | | | | | | | | |
| ICICI Prudential Child Care Fund (Gift Plan) (5yr lock-in or majority age whichever is earlier) | Solution Oriented Scheme | Nil | 1.25% | 1.25% | 3.75% | 0.10% | 3.85% | 1.50% | 5.25% | 5.35% |
| ICICI Prudential Retirement Fund - Pure Equity Plan | Solution Oriented Scheme | Nil | 1.35% | 1.35% | 4.05% | 0.10% | 4.15% | 1.50% | 5.55% | 5.65% |
| ICICI Prudential Retirement Fund - Hybrid Aggressive Plan | Solution Oriented Scheme | (5yr lock-in / Retirement age whichever is earlier) | 1.35% | 1.35% | 4.05% | 0.10% | 4.15% | 1.50% | 5.55% | 5.65% |
| ICICI Prudential Retirement Fund - Hybrid Conservative Plan | Solution Oriented Scheme | | 1.35% | 1.35% | 4.05% | Nil | 4.05% | Nil | 4.05% | 4.05% |
| ICICI Prudential Retirement Fund - Pure Debt Plan | Solution Oriented Scheme | | 1.35% | 1.35% | 4.05% | Nil | 4.05% | 1.50% | 5.55% | 5.55% |
| DEBT SCHEMES | | | | | | | | | | |
| ICICI Prudential Credit Risk Fund | Credit Risk Fund | 1 Year | 0.80% | 0.80% | 2.40% | Nil | 2.40% | 1.50% | 3.90% | 3.90% |
| ICICI Prudential Medium Term Bond Fund | Medium Duration Fund | 1 Year | 0.80% | 0.80% | 2.40% | Nil | 2.40% | 1.50% | 3.90% | 3.90% |
| ICICI Prudential All Seasons Bond Fund | Dynamic Bond Fund | 1 Month | 0.70% | 0.70% | 2.10% | Nil | 2.10% | Nil | 2.10% | 2.10% |
| ICICI Prudential Long Term Bond Fund | Long Duration Fund | Nil | 0.80% | 0.80% | 2.40% | Nil | 2.40% | Nil | 2.40% | 2.40% |

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|---|---|-----------|-------------------------------|---------------------------|--|---|--|---|--|--|
| SCHEME NAME | Fund Positioning | Exit Load | Trail 1st year | Trail 2nd year onwards | | | | | | |
| DEBT SCHEMES | | | | | | | | | | |
| ICICI Prudential Short Term Fund | Short Duration Fund | Nil | 0.70% | 0.70% | 0.70% | Nil | 0.70% | Nil | 0.70% | 0.70% |
| ICICI Prudential Gilt Fund | Gilt Fund | Nil | 0.60% | 0.60% | 0.60% | Nil | 0.60% | Nil | 0.60% | 0.60% |
| ICICI Prudential Floating Interest Fund | Floater Fund | Nil | 0.75% | 0.50% | 0.75% | Nil | 0.75% | Nil | 0.75% | 0.75% |
| ICICI Prudential Ultra Short Term Fund | Ultra Short Duration Fund | Nil | 0.55% | 0.55% | 0.55% | Nil | 0.55% | Nil | 0.55% | 0.55% |
| ICICI Prudential Bond Fund | Medium to Long Duration Fund | 6 Months | 0.40% | 0.40% | 0.40% | Nil | 0.40% | Nil | 0.40% | 0.40% |
| ICICI Prudential Banking & PSU Debt Fund | Banking and PSU Fund | Nil | 0.30% | 0.30% | 0.30% | Nil | 0.30% | Nil | 0.30% | 0.30% |
| ICICI Prudential Corporate Bond Fund | Corporate Bond Fund | Nil | 0.20% | 0.20% | 0.20% | Nil | 0.20% | Nil | 0.20% | 0.20% |
| ICICI Prudential Constant Maturity Gilt Fund | Gilt Fund with 10 Year Constant maturity | Nil | 0.15% | 0.15% | 0.15% | Nil | 0.15% | Nil | 0.15% | 0.15% |
| ICICI Prudential Money Market Fund | Money Market Fund | Nil | 0.10% | 0.05% | 0.10% | Nil | 0.10% | Nil | 0.10% | 0.10% |
| ICICI Prudential Savings Fund | Low Duration Fund | Nil | 0.10% | 0.05% | 0.10% | Nil | 0.10% | Nil | 0.10% | 0.10% |
| ICICI Prudential Overnight Fund | Overnight Fund | Nil | 0.05% | 0.05% | 0.05% | Nil | 0.05% | Nil | 0.05% | 0.05% |
| ICICI Prudential Liquid Fund | Liquid Fund | 6 Days ^ | 0.05% | 0.05% | 0.05% | Nil | 0.05% | Nil | 0.05% | 0.05% |
| OTHER SCHEMES | | | | | | | | | | |
| Index Funds | | | | | | | | | | |
| ICICI Prudential Nifty Next 50 Index Fund | Index Funds | Nil | 0.30% | 0.30% | 0.30% | Nil | 0.30% | Nil | 0.30% | 0.30% |
| ICICI Prudential Nifty Index Fund | Index Funds | Nil | 0.10% | 0.10% | 0.10% | Nil | 0.10% | Nil | 0.10% | 0.10% |
| ICICI Prudential Sensex Index Fund | Index Funds | Nil | 0.10% | 0.10% | 0.10% | Nil | 0.10% | Nil | 0.10% | 0.10% |
| Fund of Funds | | | | | | | | | | |
| ICICI Prudential India Equity (FOF) | Fund of Funds | 1 Year | 0.50% | 0.50% | 0.50% | Nil | 0.50% | 1.50% | 2.00% | 2.00% |
| ICICI Prudential Global Stable Equity Fund (FOF) | Fund of Funds | 1 Month | 0.90% | 0.90% | 0.90% | Nil | 0.90% | 1.50% | 2.40% | 2.40% |
| ICICI Prudential Global Advantage Fund (FOF) | Fund of Funds | 1 Year | 0.50% | 0.50% | 0.50% | Nil | 0.50% | Nil | 0.50% | 0.50% |
| ICICI Prudential Thematic Advantage Fund (FOF) | Fund of Funds | 1 Year | 0.60% | 0.60% | 0.60% | Nil | 0.60% | Nil | 0.60% | 0.60% |
| ICICI Prudential Debt Management Fund (FOF) | Fund of Funds | 1 Month | 0.40% | 0.40% | 0.40% | Nil | 0.40% | Nil | 0.40% | 0.40% |
| ICICI Prudential Passive Strategy Fund (FOF) | Fund of Funds | 1 Year | 0.20% | 0.20% | 0.20% | Nil | 0.20% | Nil | 0.20% | 0.20% |
| ICICI Prudential Income Optimizer Fund (FOF) | Fund of Funds | 1 Year | 0.20% | 0.20% | 0.20% | Nil | 0.20% | Nil | 0.20% | 0.20% |
| ICICI Prudential Regular Gold Savings Fund (FOF) | Fund of Funds | 15 Days | 0.05% | 0.05% | 0.05% | Nil | 0.05% | Nil | 0.05% | 0.05% |

New SIP/STP registered - Trail brokerage would be applicable as on Trade date / Installment date.

SIP-STP Applications - Trail brokerage would be same as normal purchase application as mentioned above. SIP/STP registered at B30 Location will get respective additional trail payout on per installment basis. Subject to revision on prospective basis.

For all Switches excluding Intra Scheme switch - Trail brokerage would be same as normal purchase application. In case of Intra Scheme switch transaction, brokerage rate prevalent for the said transaction before the switch will be applicable.

^ The exit load on liquid funds will be applicable from 20.10.2019 in the 'Graded Exit Load' manner as introduced by SEBI Circular dt.20.09.2019, AMFI's letter to SEBI dt. 11.10.2019 and SEBI's letter to AMFI dt.15.10.2019.

Pursuant to the SEBI Circular SEBI/HO/IMD/DF2/CIR/P/2018/137, dated 22nd Oct 2018, B30 incentive shall be paid on trail basis for 'Retail investor' from B30 locations for 1st year only. As per SEBI circular SEBI/HO/IMD/DF2/CIR/P/2019/42 effect from 15th April 2019 the inflows of amount upto Rs 2,00,000/- per transaction, by individual investors shall be considered as inflows from "retail investor". As per AMFI circular 135/BP/82/2019-20, dated 10th October 2019, threshold limit of Rs.2,00,000/- as specified in SEBI circular dated 25-Mar-2019 shall be considered by clubbing all transactions received on the same day from an individual investor in particular scheme.

\$ "Additional payout for B30 Business" will be completely clawed back / recovered from future brokerage payments in case the investment is redeemed / Switched Out / Systematically Transferred within 1 year from date of investment.

*B - 30" cities are cities other than Mumbai (including Thane & Navi Mumbai), Delhi (including NCR), Bangalore, Kolkata, Pune, Ahmedabad, Chennai, Hyderabad (including Secunderabad), Vadodara (Baroda), Jaipur, Surat, Lucknow, Kanpur, Nagpur, Udaipur, Indore, Ludhiana, Nasik, Coimbatore, Chandigarh, Patna, Bhopal, Rajkot, Guwahati, Jamshedpur, Ranchi, Bhubaneswar, Dehradun, Aurangabad, Raipur collectively referred to as "T-30" cities. Any Investments from above mentioned Cities / Pin code categories will be eligible for brokerage payment as per T-30 brokerage structure. In addition to above mentioned Top 30 cities, the NRI investments will be considered as T-30 investments for the purpose of brokerage payment.

Terms: The transactions will be subject to terms and conditions as mentioned in the Scheme Information Document (SID) & Statement of Additional Information (SAI) and shall be binding on the distributor. The Commission mentioned hereinabove is solely payable to AMFI/NISM certified distributors and can be changed by the AMC at its sole discretion without any prior intimation or notification. The Commission given above is inclusive of all taxes/charges/levy on these arrangements/transactions. The taxes shall be borne by the distributor and the same shall be deducted at the time of payment of commission at the applicable rates. The AMC shall not be responsible for any losses incurred by any one due to change in the Commission structure. The Commission shall be subject to clawback provisions, as applicable. The Distributor should abide by the code of conduct and rules/regulations laid down by SEBI and AMFI. Also, it is specifically mentioned that the Distributor will neither pass on or rebate Commission back to investors nor tempt them with rebate/gifts. The AMC will take disciplinary action against any Distributor who is found violating the rules, regulations and Code of conduct. The AMC reserves the right to suspend the Commission payable, if it is brought to our notice that the Distributor has violated the code of conduct and/or rules/regulations laid down by SEBI and AMFI. The Distributor shall disclose all commissions (including in the form of trail commission or any other mode) payable to them for the different competing Schemes of various Mutual Funds from amongst which the Scheme is being recommended to the investor. The decision of AMC in all matters pertaining to the Commission will be final and binding in all respects on the Distributor. It would be deemed that the terms as stated in this communication have been accepted by you if you mobilise business subsequent to this communication. Further, AMC reserves right to revise trail commission in case there is change in regulation pertaining to fund related expenses.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.